NATIONAL EXECUTION OF UNDP FUNDED PROGRAMMES AND PROJECTS: ASPECTS OF KENYA NATIONAL CAPACITY. A REPORT SUBMITTED TO UNDP OFFICE, KENYA

MUTICON LTD.

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Muticon Ltd. Box 14333 Nairobi, Kenya. Phone 254-2-746644

United Nations elopment Program



World Development

3 May 1993

KEN/88/035

Dear Prof. Mutiso,

Subject: KEN/88/035 - Support to Nex - Capacity Assessment Study

Please refer to your letter of 10 March 1993 on the above subject in which you submitted the report.

We have now been able to undertake a detailed review of the report. Our comments (substantive, editorial) are contained in the text which we hereby attach.

You may wish to urgently attend to the comments/corrections and resubmit the final report so that this office could make the final payments as per the invoices you submitted earlier.

Yours sincerely,

J. David Whaley Resident Representative

Prof. G.M. Mutiso Managing Director MUTICON LIMITED P.O. Box 14333 <u>Nairobi</u>



EXECUTIVE SUMMARY

There has not been many studies of how UNDP funded programmes and projects can be carried out under National Execution (NEX) modality. Many in governments and elsewhere have not seen the full potential of NEX and have tended to see it as Government Execution (GEX). National Execution is broader for it encompasses implementation by government organs as well as other national institutions in the for profit private sector and the not for profit private sector. By misreading the range of national execution, governments, first forfeit income and also take no advantage of cheaper existing national capacity. Since it stays within the country, it can be tapped continuously.

Identification of capacity for national execution is problematic for there is not easily available data on the organisations which have specific competence to undertake development work. Many governments have not compiled data on the consulting capacity within their borders. Many have only partial data on the non-governmental organisations (private not for profit organisations) which operate within their borders. More serious though is the perception shared by many that these organisations are not partners in development. Evidence shows that many of the organisations have participated in substantial development activities and at times have skills which are not found in the public arena.

Governments are ultimately responsible for activities taking place within their borders, including the management of external resources. NEX does not disputed this fundamental role of the state. However, now it is generally appreciated in development scholarship that some development activities can be done more efficiently outside the public bureaucracy whose role will be to supervise the gathering and utilisation of the resources. This is the challenge of adopting NEX.

This is one of the first studies on NEX. Consequently, we have had to innovate on methodology. It seems to us that in studying the possibility of using NEX, the first step is to establish a general idea of the future development needs of a country. Subsequent to this is to investigate what organisations exist in the for profit private sector (mainly consulting organisations) and the not for profit private sector (usually called voluntary or nongovernmental). This study spent a lot of time identifying these organisations. A purposive sample of them were further studied to establish whether they could be used to implement UNDP programmes and projects. It is the conclusion of the study that there are many private for profit and not for profit organisations in Kenya who can be utilised for implementation of the UNDP Programmes/Projects under Government supervision. To define each organisation's capacity, further work will be will be necessary. It is recommended that the UNDP support the creation of a national development consulting organisation which can bring such bodies together.

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BACKGROUND

The Government of Kenya has been interested in National Execution of UNDP Programmes and Projects. It was with this background that the UNDP commissioned Muticon Ltd. to undertake a study whose objectives were to establish what capacity exists and whether it can be used for implementing UNDP programmes and activities.

Work on this study took place during a period of significant change in Kenya. It was undertaken during the last days of single party rule and at the beginning of the campaigns for the elections under multi-party, their resolution and the selection of the first government under multi-party. At the same time, the Government of Kenya was registering the NGOs operating in the country for the first time again. These facts had a bearing on the report for not many were forthcoming with data. Government officials were also reluctant to discuss some of the issues for there was general feeling that one waits until they see the future.

Since there are not other studies done on this issues, we had to improvise on both the methodology and the definition of some key substantive issues which normally would not be done by a consultant. We did get cooperation from many officials in the UNDP who guided us ably.

It is our hope that this first study will lead to refining of the categories covered by the main idea of national execution. In the report we shall discuss at length how different people have understood it. In our view it should be understood as part of national capacity building where the government organisations, institutions and non-governmental institutions are private evaluated for the implementation of UNDP programmes and projects. Such evaluation should identify the most competent organisation for a specific task. It is important that the notion that it is only government organisations which can undertake national execution be abandoned for it limits implementation options. There are many specialised private sector organisations, particularly consulting firms and non-governmental organisations which can implement some activities more efficiently. This is not to deny that Government itself has some comparative advantage in some areas for example balance of payment reforms. Equally true is the fact that the other organisations do have comparative advantage on issues like community organisation for example or on specialised research on say biotechnology policy.

The future challenge is for UNDP and the Government of Kenya to identify specific strengths and to utilise them for more effective implementation of development. Perhaps the more efficacious way is for both to investigate how they can bring together all non-public actors in development into a national development consulting body which polices itself and is thus custodian of its members capacities.

CHAPTER 1: METHODOLOGY

1. INTRODUCTION

Three basic methodologies were used for this report. They are a. UNDP documentation review b. Investigations on the number of private sector, special institutions and non-governmental sector organisations in the country c. construction of a sample and development of a questionnaire for mailing d. construction of a purposive sample after failure to get significant returns on the mailed questionnaire e. Unstructured interviews.

In data terms, the most effort was put in activity b. which identified the organisations theoretically available for use in the country. This is the basic identification of capacity for there are not systemised records of these institutions. It is our view that since this type of data did not exist in the past in a form it can be used by UNDP, it was worth spending more time on it at the expense of mailed questionnaires and unstructured interviews of either government or other people for it establishes a baseline for future study of the national capacity among other uses. It is the consultant's recommendation that UNDP find means to get further work done on the available data to refine it for GoK, UNDP and other donors use.

This should be along the lines of organising brainstorming sessions for the Gok, private sector consultants on one hand and the NGOs on the other to find out their perceptions of UNDP programming and ways they can be mutually supportive. Creation of a consultants organisation may be a worthwhile project activity by UNDP.

2. UNDP DOCUMENTATION REVIEW

Over the consultancy period, UNDP documents were reviewed on policy, past evaluations, programme documents and interpretation of the salient issues sought with the supervising staff. A list of documents is found in Appendix 6.

3. COUNTRY ORGANISATIONAL BASE AND SAMPLE

DEVELOPMENT OF PRIVATE SECTOR LIST

On the private sector, discussions were held with UNDP on the likely sub-sectors which could theoretically be of use in UNDP programmes. It was agreed that the key ones should be consultants working in the area of development, management, finance and training as one category for their activities overlap. The rationale for this category was that some had a track record in managing development projects for bilateral and multilateral donors

and could be available for future use.

The second category was consultants in computing, data processing and training in the computing and data processing sector. The rationale for this category was that one of the key identified needs in Kenyan development was to increase the data handling capacity of both public and private organisations. Consultants in this category could be of use since the specialisation was not easily available both in the public sector or among donors operating in the country.

The third category was accountants. Accounting for programme and project resources has been identified by UNDP as one of the major problems in its operations within Kenya in the past. Formally reliance has been on the Auditor General's Department of the Ministry of Finance where Government Execution was involved. This dependency for various reasons has not managed to have systematic audit of all resources and not just the financial ones.

The fourth category was architects. As the Kenyan population urbanises, there will be need to shift development activities to the urban areas. Since architects also double as urban planners and since housing and related activities are perceived as key areas for future programming, it was considered prudent to include this category.

Finally, the fifth category was engineers. In UNDP's experience, there is little engineering input in many of the projects undertaken in the past. The planning seems to be primarily in the economic realm and not engineering. This is particularly so if equipment utilisation is to be improved. For these reasons this category was deemed important for inclusion.

It was decided to investigate how many organisations were in the country in these sub-sectors of the private sector. There is no national body bringing together all the consultants in these sub-sectors although accountants, architects and engineers are required by law to be registered in officially recognised bodies.

It was therefore decided that the initial step in collection of data on organisations would be review of submissions and quotations for work by locally based organisations with the IBRD and UNDP. The consultant decided to supplement the initial list so developed by review of the public documents where such organisations are listed for purposes of publicising their operations as the second step. This approach would avoid what are locally referred as "closet companies". These are companies whose principals are public sector employees and thus do not run bona fide companies. The companies exist for purposes of internal public bid tradeoffs and strictly speaking they are not in the market.

The review of public listings included the dated telephone

directorate and a few commercially available directories. Finally, from the contractors internal files on project activities, over the past ten years, some organisations were identified. The consultant is confident that the list of organisations identified are in the market.

DEVELOPMENT OF NGO SECTOR LIST

It was decided to include the NGO sector in the study for various reasons. First, it is an important actor in implementing and financing development in Kenyam. Second, it is UNDP policy to increasingly work with NGOs. Finally, some NGOs have a track record in both Execution and Implementation of UNDP activities.

The Government of Kenya has sought to register NGOs for a long time. Initially this was to be through the Kenya National Council of Social Services, which is primarily composed of welfare NGOs, and, has existed since the 1960s. For the past ten years many international and local NGOs have disputed that they should be members of the Kenya National Council of Social Services since their work is primarily developmental. A new Act of Parliament, passed in 1990 and supposed to come into force in 1993, demands that they be registered compulsorily. This was challenged by the NGOs, although by the final registration date a formula for their registration had been agreed between them and the Government.

It was not possible to get any definitive list from either the Ministry of Finance which handles NGO financial affairs or the Kenya National Council of Social Services which is mainly welfare, nor from Office of the President where the new act specifies registration will be effected. All these lists where perused and they had less coverage than was available to the consultant from Muticon Files. All these lists were supplemented by a list of the National NGO Coordinating Committee. This committee is designated by NGOs to act on their behalf in negotiations with the Government of Kenya on the requirements of the new Act. The consultant is therefore of the view that the derived composite list on NGO is probably the most definitive on Kenyan based NGOs.

DEVELOPMENT OF A SPECIAL INSTITUTIONS LIST

In discussions with UNDP, it was established that some institutions have had previous relationships with it. The premier institution in this sense is the Government of Kenya which through its External Resources Department of the Ministry of Finance has been responsible for handling UNDP finances for its is the negotiating arm of the government for all external aid. It is true that other Departments of the Ministry of Finance handle other aspects.

The central ones are the Department of Budget and the Auditor Generals Office. The Department of Budget, has in the past been an impediment to both Government organs Execution and Implementation

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because of internal procedures, mainly lumping of resources and disbursement delays in allocations to the relevant organs. In law, the Auditor General is supposed to audit all public funds. Procedurally, UNDP has not in the past been in a position to demand that service for projects directly.

After many brainstorming sessions with the supervising officers of the UNDP, it was concluded that the approach should be to initially apply the questionnaire instrument to the External Resources Department which would hopefully identify subsequent institutions for more interviews. Conceivably, for Government of Kenya Execution, its organs, for example, the Auditor General, Auditor Public Corporations and specialised Research Institutes, for example KARI, could be important. However, the limitation in law is that finances can only be negotiated through the External Resources Department of the Ministry of Finance. There is no evidence available to the consultant, or, for that matter, UNDP, to show that the Government of Kenya is about to change its internal rules to allow its other organs to play the formal Execution and Implementation roles. However, the management levels of UNDP, and its staff are continuing discussions at many levels of the government and this position may change by the time the final report is produced.

Two other institutions have been involved in Execution and Implementation. These are Kenya Water For Health Organisation (KWAHO) and International Centre for Insect Physiology and Ecology (ICIPE). KWAHO is an NGO and it was included in the base list sample of NGOs. The relevant history of its role is not covered for it was not randomly sampled. ICIPE is covered in the special institutions category for it is neither a local NGO, for it has an international charter and board, and, is not one of the UN-related specialised agencies like Habitat or UNEP.

Africa 2000 Network was created to handle NGOs for the UNDP. Its inclusion is important to establish how this approach is working and whether there are long term possibilities for its use.

It is generally felt that the Kenya trading and manufacturing private sector will become an object of development activities as donors, UNDP included, develop programmes for technical retraining and human resources development as the sector grows. This is already suggested by the Jua Kali Project of the UNDP. On the basis of these concerns it was decided to include the main employers' and workers' organisations for they could have roles in future programme activities. The organisations are Federation of Kenya Employers (FKE) and Central Organisation of Trade Unions (COTU). The National Chamber of Commerce and The Kenya Association of Manufacturers were left for they are narrow. There is no alternative national labour organisation.

RANDOM SAMPLING

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Which Free Kali proged? SED? After establishing the number of organisations in each category, it was clear there was no time in the consultancy to study all of them. A purposive sample was considered and initially rejected for it had potential for conflict of interest, would have trapped only the most active, big and Nairobi based organisations. It therefore was decided to randomly sample 10 % of the organisations in each category after discussion with the UNDP supervising staff.

Private Sector

Five lists were developed. These are: 1. Development, Management, Training and Finance Consultants 2. Data Processing and Training Consultants 3. Accountants 4. Architects and 5. Consulting Engineers. Each list is alphabetised. All lists are shown in Appendix 1.

The Development, Management, Training and Finance Consultants were lumped together since functionally they overlap. The list has 98 organisations. Ten of the 98 organisations were randomly sampled.

The procedure for random sampling, used in all categories, was as follows. Cards corresponding to the number of organisations in the category were written up. These were placed in a closed a container and mixed. Ten numbers were selected blindly, one at a time and with mixing activity after each selection. This procedure was adopted since there is a tendency for the local names to lump among some letters. This system had been used in UNDP in some other activity.

The Data Processing and Training Consultants List has 29 organisations. Three were randomly sampled.

The Accountants list has 162 organisations. Sixteen were randomly sampled.

The Architects list has 118 organisations. 12 were randomly sampled.

The Consulting Engineers list has 41 organisations. Four were randomly sampled.

Non-governmental Sector

The NGO list has 335 organisations. 34 were randomly selected as described above.

Special Institutions

Strictly speaking these are not randomly sampled for they were included for specific historical and future historical reasons. All five institutions were included.

The total number of private sector and ngo sector institutions is 788. Ten percent of them ie 79 were sampled randomly. However, 84 institutions were studied by means of a questionnaire.

DEVELOPMENT OF A QUESTIONNAIRE

The Terms of Reference, as shown in Appendix 3, had extensive questions which the consultant was to cover. The consultant developed a questionnaire tool from these questions. The questionnaire is shown in Appendix 2.

RANDOM SAMPLE FAILURE AND CREATION OF A PURPOSIVE SAMPLE

Of the 84 sample questionnaires mailed out, only 12 completed ones and one incoplete one, were returned after two months and a reminder letter from the UNDP Resident Representative. This number was not large enough to allow serious analysis. Consequently a major consultancy review meeting was held with the consultancy supervisors and the UNDP management on 7/1/93, it was agreed as follows:

- 1. That given the problems with scheduling meetings with Treasury officials, the UNDP management will seek contacts at the highest levels and further that the consultant with UNDP staff will proceed with the planned meetings at lower levels in Treasury and Office of the President.
- 2. That the consultant create a purposive sample of another 20 organisations so as to get more data, to limit consultancy time, and to interview the organisations directly. The consultant was instructed to develop other criteria for this sample other than just organisations which have worked for the UNDP.
- 3. That it will not be possible to analyze the organisations data with the statistical rigour expected of a random sample. Data will therefore be analyzed to show types of organisations in terms of broad categories of NGOs, foreign based consulting groups, Kenyan owned firms etc. and their capacities. A mosaic on national capacity will then be drawn.

In constructing the purposive sample, the consultant used his knowledge of the national consulting market to select key organisations which dominate some sectors and compliment the 13 returns already received. This was in the effort to make the whole sample purposive. For example the sample now includes Computer Applications which has been responsible for installing some of the largest computer hardware systems in the country for private and public sectors and Computer Consultants which handles a lot of development agencies software needs. Another example is Undugu Society which is primarily concerned with street children and slum development and Sahelian Solutions which is strictly involved in rural development of the dry areas. A third example is GS Consult

which specialises in project planning and Technoserve which specialises in cooperatives.

Of the 20 organisations identified, interview meetings were scheduled with them. Eight organisations kept changing the meeting times over a period of four weeks. This was discussed with the UNDP supervisors on the 8/2/93 and it was decided to terminate the interviews with 12 completed returns. Since the termination two more came in but have not been included in the analysis. In terms of lack of responses, engineering consultants failed to respond in the first and second sample.

Several points ought to be made about the attitude of private firms and NGOs to the study. First, all organisations claimed that the questionnaire was too long. Second, this work was being done during the first multiparty elections and soon after when the country, in general, was in a state of flux. Third, the work was being done with the background of new legislation for NGOs who were extremely sensitive to data collection. Finally, the lack of a consulting organisation which brings the most active organisations together for clearing activities like this study was a factor. In the opinion of the consultant, creating such an organisation should be a priority in systematising how the existing national capacity is to be used.

In any case detailed data was ultimately collected in a purposive sample of 24 organisations. Taking into account the major activity of each organisation, the specialised sectors covered by the 24 organisations are:

Sector	No.	of	Organisations
1. Architects/Urban Planning		3	
2. Accountants		3	
3. Rural Development		2	
4. Micro Enterprise Development		2	
5. Street Children/Urban Development		1	
6. Water Resources Planning		1	
7. Project Planning		1	
8. Economists/Economic Policy Research		1	
9. Environment		1	
 Business Rehabilitation/Management 		1	
11. Development Communication		1	
12. Large Scale Hardware Computerisation	Systems	1	
13. Software Computerisation Systems		1	
14. Women Credit		1	
15. Arid and Semi Arid Areas Development		1	
16. Cooperatives/ Businesses Development		1	
17. Alternative Energy Development		1	
18. Survey		1	

4. UNSTRUCTURED INTERVIEWS

Unstructured interviews were held with UNDP staff, some sampled

organisation's staff, consultants and GOK staff. These are shown in the List of Persons Interviewed, Appendix 5.

5. FUTURE METHODOLOGY FOR ESTABLISHING NATIONAL CAPACITY

Since no other study on national execution and implementation has been done under the UNDP auspices that was known in Nairobi, the methodology was essentially developed in vacuo.

When this consultancy was initiated, it was assumed that the organisational base of the country consulting and ngo sectors were known. This turned out not to be so. Many organisations in private and ngo sector existed but were not comprehensively listed anywhere. Significant amounts of time were taken by just establishing what organisations exist. This is in a way the necessary baseline data and any future studies in other countries should initially work on such a list.

It was agreed that a random sample be constructed to facilitate coherent analysis. This was done but it ultimately failed for the mailed questionnaire was not returned in numbers which would facilitate meaningful analysis. Three comments are important. They are field time, simplicity of questionnaire and purposive sampling.

First, the time allocated did not allow for individual field interviewing. Questionnaires were mailed and after sending a reminder and waiting for two months, not many were returned. Although Kenya was going through some turbulent times politically and this could have affected returns, it seems to the consultant that time should be budgeted for field interviews other than mail questionnaires. Of course this leads to higher costs. The second round of interviews also led to 8 out of 20 organisations dodging being interviewed. Clearly there is some sensitivity about these issues which can be ameliorated if a professional organisation, to, among other things, act as a clearing house for studies like this is formed. This is a central issue in national capacity building.

The second comment has to do with the length of the questionnaire. Hind sight suggests that it was too detailed. A simpler one could perhaps have been more useful for those who returned it complained it was too detailed and took a lot of their time. The third comment is on purposive sampling in preference to random sampling. It is the consultant's hind sight view that a purposive sample could be more cost effective. Of course resources have to initially be spent on establishing just what organisations exist nationally given the probable future direction of national development and UNDP programming. After that it may be more useful to construct a structured or a purposive sample to trap significant sectors or to reflect active organisations or to even reflect the dominant organisations in some sectors. If one objective is to capture innovation a case can be made for purposive sampling over and above other sampling techniques.

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CHAPTER 2: NATIONAL EXECUTION AND IMPLEMENTATION: FOURTH COUNTRY PROGRAMME EXPERIENCE, DEFINITION AND A FUTURE FRAMEWORK .

DESIGNATING EXECUTING AND IMPLEMENTING AGENCIES

In general, Programme and Project execution and implementation modalities are determined during project design, taking into account government policies, country specific factors and the requirement of individual projects. The process of determination is subject to joint Government and UNDP negotiations. Usually the GOK, through the External Resources Department, draws all parties who are to be involved in either execution or implementation to dialogue. However, it is important to note that the final authority for designating the executing and implementing agent rests with UNDP.

From a managerial point of view, it is preferable that each project should be executed only by one agency. A project may, however, be executed by an agency in association with one or more agencies which could be either national or international. The participation of associated agencies is subject to the agreement of the Government and UNDP. Where a project is under national execution, a national or international agency may be involved as cooperating agency.

EXECUTING AGENCIES

Out of the UNDP Programme and Projects Manual (Rev.1. July 1988 p.11), it is shown that the Kenya Government could theoretically have used 27 designated executing agencies including itself for the Fourth Country Programme. However perusal of the Fourth Country Programme projects shows that only 17 of the 27 or just about 63% of the identified executing agencies have been used so far for 126 projects. There are three types of executing modalities that can be used by the GOK. These are agency execution, direct execution and national execution. We discuss them in order below.

1. Agency Execution

This is the execution of projects by UN agencies. The agencies are selected from among the designated executing agencies to execute individual programmes/projects. At the UNDP headquarters, the Programme Policy and Evaluation (PPE) always stands ready to answer any questions related to the designation of executing agencies. The executing agencies of the UNDP include among others International Labour Organisation (ILO), FAO, International Civil Aviation Organization (ICAO), ITU, IMO, UNIDO, DESD, World Bank, UNESCO and World Health Organisation to mention a few. A comprehensive listing of all executing agencies during the Fourth Country Programme is found in Appendix 1.

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From this listing we can see that during the Fourth Country Programme the bulk of execution has been through the agency modality. Out of 126 projects, 88 have been executed by UN agencies. This is just about 70% of all projects. Of the UN agencies, those who have executed projects are ILO with 22, FAO with 20, UNIDO with 16, UNDTCD/UNCTC with 9, ICAO with 4, UNCTAD with 4, World Bank with 3, UNV and UNESCO with two each and IAEA, WHO, UNCHS, ITU, ITC, and IFC with one project each.

It is important to note that more than one agency may participate in the implementation of a programme/project. Under such an arrangement, in addition to the implementing agency, which has the main responsibility for managing and implementing the project, the other agency is referred to as an associated agency. When a project is under NEX, the UN agency involved in implementing part of the project is called co-operating agency.

2. Direct Execution

In the cases where the type of expertise and services are not available within the United Nations systems, UNDP, in agreement with the Government, can choose to execute the project directly through Office of Project Services (OPS). OPS would normally avail itself or their services through Management Service Agreements (MSA). The types of projects to which OPS can avail services include the following:

a. Interdisciplinary and multi-purpose projects.

b. Programmes/projects which do not fall within the competence

or mandate of any individual UN agency.

c. Programmes/projects which require general management and direction rather than expert sectoral guidance.

d. Programmes/projects to which UNDP brings special assistance in the form of financing or investment.

The projects which were implemented through Direct Execution during the Fourth Country Programme are found in Appendix 1. It shows that the UNDP has been responsible for executing 14 of the 126 projects. This translates to about just about 11% of the projects.

3. National Execution

National Execution is the case where the Government assumes responsibility for the mobilization of UNDP-financed inputs and their effective utilisation in combination with Government's own, private and NGO sectors resources towards the attainments of programme/project objectives.

Up to recently, and still within the GoK, National Execution has been referred to interchangeably with Government Execution (GEX). GEX is much more restricted since it strictly implies execution by organs of the state, be they line ministries or parastatals. NEX,

however encompasses government execution and also any other entities (local or international), government or non-governmental, which can be assigned the responsibility of execution by the Government concerned. Review of the Fourth Country Programme, as shown in Appendix 1, reveals that the Government Execution has been responsible for 24 of the 126 projects. This is about 19% of all the projects.

Above we have shown that 81% of the projects in the Fourth Country Programme have been executed outside the National Execution modality. It should be clear to the GOK that it is missing an opportunity not only for earning some necessary hard currency in fees but also missing a chance to train and give experience to nationals thereby building national capacity for the direct and agency modalities rarely use nationals or national institutions.

In deciding to place a programme/project under NEX, the Government has to play distinctive role. It has to recognize that it has the exclusive responsibility for the establishment of priorities, the achievements of development objectives of programme/project and the sustainability of results. The Government has also to ensure that the executing agents and implementation arrangements are proposed at the project design stage. It should further ensure that national entities, be they its organs, private sector organisations or NGO organisations, as opposed to the same who originate from outside its borders, are given the first consideration as executing agents. When implementation is undertaken by national entities they are accountable to the executing agent for optimal use of the resources entrusted to them.

GEX/NEX EXPERIENCE IN KENYA

The Government institution in charge of all the UNDP projects in Kenya is External Resources Department of the Ministry of Finance. The department ensures that all programme/project documents are signed by the Government. In the case of projects under NEX, the department facilitates the requests for advances and direct payments to vendors. The department ensures that the procedures for project execution are adhered to and that the financial accounting and reporting procedures are followed in accordance to the requirements prescribed by UNDP.

The first projects to be executed by the Government in Kenya were designed in 1980. The implementation of these projects, however, only gained momentum during the period of the Fourth Country Programme (1987 - 1992). By 1989, there were 27 projects under Government execution. These had been reduced to 11 by 1991.

It is generally agreed that GEX execution has been slow. UNDP has been aware of these problems and in early 1992 commissioned P. M. Ndikwe to produce a Report on Support to Enhance Systematic Approach to Government/National Execution of Projects. The findings

of this report were discussed extensively within UNDP and Government before a workshop was called to chart future approaches.

Some of the reasons why Government Execution has been slow and thus leading to UNDP reduction of the use of the modality were adduced by the PS Treasury. In addressing the GOK/UNDP Workshop on National Execution, Nyeri 28/29/ 1992 he stated the problem areas as:

1. GOK and UNDP procedures disharmony

2. GOK andUNDP different Planning Cycles

3. Inadequate Financial Reporting

Lack of institutionalised management auditing, and,
 Lack of skilled manpower and/or lack of effective

project supervision.

GOK and UNDP have begun to address these issues as evidenced first by the holding of this workshop to iron out methods and procedures. Discussions are still continuing at the Management levels of the UNDP and the Treasury on details of speeding up disbursement and reporting delays. Part of what is under discussion are the Summary Recommendations of the Nyeri Workshop, prepared by Matrix Development Consultants, which are expected to form the basis for drawing a Memorandum of Understanding between the GOK and UNDP.

Until recently, National Execution and Government Execution have been used interchangeably and understood to mean the same thing in Kenya. Thus GoK has not taken advantage of using private or NGO sector organisations who have specific comparative advantages. For example, Kenya Breweries, a commercial private organisation, has extensive experience in barley research and extension compared to Kenya Agricultural Research Institute and could be considered for a project on barley production expansion. Another example is the African Centre for Technology Studies (ACTS), a non-governmental organisation, which has specialists in biotechnology policy and could be useful in developing such policy for government.

The consultant's view is that these other alternatives have not been explored because of GOK tradition and not legal or policy reasons. Discussions with top personnel from External Resources Department, Controller and Auditor General Office, Budget Office as well as Auditor General Corporations Office, clearly brought out the point that it is possible to use private and NGO organisations under the existing laws. This is based on the GOK experience in handling grants and contracts. The same conclusion was reached by the Nyeri Seminar discussed above where the PS Treasury is on record as supporting National Execution.

To date the NEX modality has been carried out by Government ministries through national institutions which are also the immediate beneficiaries of the projects. The UN agencies have been used in some of the projects as cooperating agents to execute specialized parts of the project where they have comparative

advantage.

The Government of Kenya attaches considerable importance to Government Execution as an aid to capacity building of its organs and, as senior personnel point out, because of familiarity with only using state organs. Government Execution provides an opportunity to the national institutions to manage the process of technical assistance and technology transfer. This modality also enables the Government to acquire additional resources through Administrative Operational Services (IPF Sub-line) and add-onfunds. These funds can be used by the Government to formulate and implement more projects.

It should be kept in mind though that there has been little utilisation of National Execution, as defined above, by the GoK. This is a missed opportunity since the private and NGO sectors, have capacity to undertake some projects. It should be pointed out that if NEX is expanded it will enable the government to earn more resources as a result of managing the system whilst also deepening local capacity.

THE ROLE OF NATIONAL EXECUTION (NEX)

In terms of development management, NEX is to be recognized as an important contributing factor for promoting progressive transfer of responsibility from the UN-system to national governments. This is in the best interest of development for it has potential of keeping the skills gained within the nation as well as reducing development management costs.

To perform the NEX functions, it may be necessary to build up effective national capacity. At the outset, it is necessary to know what organisations exist nationally within and outside government. Further, it is important to establish what they can do well, what assistance the existing institutions would need to enhance their capacity to perform specific tasks and what activities need to be performed by external institutions to supplement what can be done by local organisations. The ultimate goal is to help the country to enhance the capacity for national execution. The results of the study discussed in the subsequent chapters of this report attempt to show the NEX capacity in Kenya.

EXECUTION AND IMPLEMENTATION UNDER NEX

Throughout this report, the terms execution and implementation are defined as follows:

EXECUTION:

Overall management of the programme/project along with the assumption of responsibility for production of outputs and achievement of programme/project objectives.

IMPLEMENTATION:

Procurement and delivery of programme/project inputs. An implementing agent is accountable to the executing agent in the performance of their duties.

As discussed earlier, execution and implementation arrangements should be determined during project design. It should be a joint and consultative process involving the government, UNDP and the UN agencies. Of course first consideration for executing agents should be given to national entities. In doing so, the following criteria should be used in designating executing agents:

- 1. Availability of managerial and organizational capacity to carry out the functions associated with execution.
- 2. Existence of technical capacity to exercise oversight and supervision of project activities.
- 3. Willingness and commitment of the national entity being considered to undertake the responsibilities and to be accountable to UNDP.

PROPOSED NEX FINANCIAL DISBURSEMENT AND TECHNICAL REPORTING

Since there have been confusion about the financial disbursement and technical reporting under NEX, the consultant was adjoined to work out a detailed reporting system on the same. This should also serve the need for ensuring that non-financial programme and project activities are also systematically supervised and reported on simultaneously with reporting on financial resources. The argument is simply that finacial reports have been made but hardly any reports of the development aspects of projects are reported on. Adopting reporting on activities would go a long way towards improving the management of programme/project activities for it would bring UNDP desk officers and NEX implementing managers together to problem solve.

The diagram below shows the resource/management flow and proposed reporting belts to enhance accountability for the use of UNDP resources if and when the GoK begins to use National Execution as opposed to Government Execution. We have taken into account the existing UNDP and GOK reporting requirements and at the same time suggest innovations which are discussed below.

The UNDP Administrator is accountable for the resources placed at the disposal of UNDP. The Government, as a signatory to the programme/project document is in turn responsible for the management of UNDP funds allocated to the programme/project under NEX. To enable the Administrator and the Government to discharge

their responsibilities, project authorities must adhere to established financial, audit and reporting procedures.

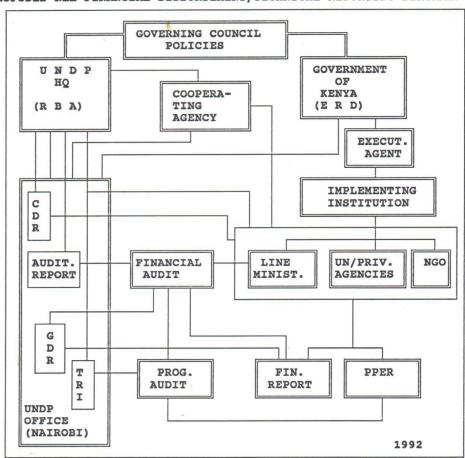
In our proposal, UNDP Headquarters provides funds to the Field Office (FO) in Nairobi as the practice to date. These funds are channelled to the programme/project through the Government designated executing agency or a UN cooperating agent. The funds are then disbursed to the programme/projects by implementing agents which can be line ministries, UN-Agencies, private institutions or Non-Government organizations. The most important justification for adopting NEX is that the Government can tap the capacity of local private institutions and UN-Agencies to implement projects which require expertise not readily available within itself.

The implementing institutions are accountable to the executing agency so designated by the Government in this proposal. The implementing agency has to prepare two sets of reports: financial and programme performance reports.

The financial reports, normally in the form of Government Disbursement Report (GDR), as currently existing, are forwarded to UNDP Field Office and then to either the Controller and Auditor General or the Auditor General Corporations for auditing. As discussed with the various relevant parties, there is room in the operating law for contracting such audits if the bodies are either not in a position to undertake them or as specified in the contract prepared on designation of executing and implementing agencies. In any case, the audited reports are then forwarded to UNDP Headquarters for consolidation into the Combined Delivery Report (CDR) as is current practice.

The GDRs are produced every quarter and forwarded by project Managements to the field Office for orward transmission to MAP Headquarters. At the end of the year, all the form GDRs are forwarded the the Audilor General for audilor. GDRs are forwarded the projects Compiles information on expenditure than other produce or feeld office, Corporation Operts, from other product on the projects (field office, Corporation Operts, Provided in the GDR to produce a Combined Delivery Provided in the GDRs are forwarded to project. Report (CDR). The CDRs are forwarded to project. Managements through the Field Office for certification hangements through the field office for certification.

PROPOSED NEX FINANCIAL DISBURSEMENT/TECHNICAL REPORTING DIAGRAM:



<u>ACRONYMS</u> PRIV. - Private

UNDP -United Nations Development Programme PPER -Project Performance Evaluation Report

TRI Tripartite Review

RBA - Regional Bureau for Africa CDR - Combined Delivery Report

AUDIT. - Audited Reports

NGO Non-Governmental Organization

FIN. Financial

ERD - External Resources Department

Communication Flow

The CDR is a financial report which is put together by UNDP Headquarters showing the consolidated disbursements relating to the activities of the project concerned. It reflects the expenditures by all the institutions participating in the project activities. The CDR is then sent to UNDP Nairobi FO by UNDP Headquarters for onward transmission to the Government of Kenya for verification. It forms an official financial document for the project concerned. CDR is sent to the Nairobi FO from New York on quarterly basis.

The other parallel reporting relates to Programme/Project Performance Evaluation Report (PPER). It will be important to implement this reporting line for underlying all the reasons for lack of coherent management of the UNDP financed programmes and projects has been the lack of tight management of activities by UNDP desk officers and executing agencies personnel. This reporting loop is designed to bring the two sets of managers together to review activities and to report on them. This report should be prepared on annual basis. It should provide detailed data on the performance of the project activities planned for the year in question. Such data can only be prepared if programmes and projects develop systematic work plans on annual basis and clearly showing monitoring and evaluation indicators.

Over and above the existing reporting practices, we propose that:

- 1. The Programme/Project Performance Evaluation Report be used for programme auditing by the Nairobi FO to ensure that the project has impact on the end-beneficiaries.
- 2. The exercises of financial audit and the proposed programme audit should be closely linked together and should form a feed-forward to each other.
- 3. The output from the programme/project audit at the Nairobi FO level should form an important input into the annual tripartite review meetings.
- 4. The results of tripartite review meeting, which takes into account programme/project and financial audits, should be communicated to the UNDP Headquarters and also to the implementing institutions for any necessary modifications or adjustments to the programme/project design and/or activities.

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CHAPTER 3: LISTS OF NATIONAL ORGANISATIONS FOR NEX

National Execution is dependent to a large extent on the numbers of organisations existing in a country. Normally knowledge about Government and UN organisations is not problematic for they circulate their organograms and activity lists extensively.

Knowledge about private sector organisations and ngo organisations is problematic for in most African countries, Kenya included, they are not systematically registered. Trade organisations and lists are also not easily available. The following lists were developed after discussion with UNDP.

The Kenyan private sector, especially consultants, as well as the non-governmental sector have demonstrated capacity to undertake some large projects as well as undertaking some very specialised activities. How many exist and details of their operations, establishing their reach has never been agreed upon by researchers. These lists are submitted as first attempts at establishing numbers. It is hoped that further data can be collected in subsequent years for comparative purposes.

Government, private and ngo organisations are of tremendous import in terms of NEX. The premier institution in this of course is the GOK. We have included the major contact organ of the GOK for study as well as the premier worker's and employer's association for development issues touching them are afoot. ICIPE was included because of its peculiar legal standing and the nature of the work it undertakes.

This chapter records the organisations. A sample of them is studied in subsequent chapters.

1. DEVELOPMENT, MANAGEMENT, TRAINING AND FINANCIAL CONSULTANTS

It was agreed with UNDP that consultants working in the area of development, management, financial and training as one category for their activities overlap. The rationale for this category was that some had a track record in managing development projects for bilateral and multilateral donors and could be available for future use. The list has 98 organisations. * denotes that the organisation completed a detailed questionnaire analysed elsewhere.

1. Abcon - Affiliated Business Contacts Box 18511 Nairobi Tel: 557747, 556605, 555622

 Administration & Management Advisors Ltd. Box 72809

Nairobi Tel: 21972 3. Advisory Service Ltd. Box 51204 Nairobi Tel: 333800

4. African Centre for Technology Studies Box 45917 Nairobi Tel: 741651, 744047, 744095

*5. African Development and Economic Consultants Ltd. Box 14329 Nairobi

Tel: 44361/ 444027

6. Agman Ltd. Box 45156 Nairobi Tel: 729708

7. AgriTech Enterprises Ltd. Box 59383 Nairobi Tel: 0151-22646/9

8. Arc Enterprises Ltd. Box 6743 Nairobi Tel: 746839

9. Asal Consultants Ltd. Box 867 Kitui Tel: 0141 - 22706, 22123

10. Ashley Management Consultants P O Box 58944 Nairobi

11. Associated Business Consult E. A. Ltd. Box 45678 Nairobi Tel: 27103

12. Associated Research Consultants Ltd. Box 41736 Nairobi Tel: 62779

13. Breldan Consultants Box 59088

Nairobi

14. Bullion Registrars Ltd. Box 48428 Nairobi Tel: 331958/334977/337747

15. Business Consultants International Box 48592 Nairobi Tel: 26136

16. Business Managers Ltd. Box 44799 Nairobi Tel: 721833

17. Business Organization & Methods Box 47058 Nairobi Tel: 891018

18. Capet Management Services Ltd. Box 11318 Nairobi Tel: 743436

19. Cobades Consultancies Box 7249 Nairobi

20. Commercial Artwork Box 43414 Nairobi Tel: 228890

21. Commercial Consultants Ltd. Box 45266 Nairobi Tel: 336275

22. Consolidated Holdings Mgmt. Ser. Ltd. Box 11853 Nairobi Tel: 540280, 540289

23. Continental Management Consultants Box 59400 Nairobi Tel: 331577

24. Cosmos & Helen PMC

Box 22336 Nairobi Tel: 339075

25. Credit Scan Ltd. Box 45057 Nairobi Tel: 20398

26. Crown Management Services Ltd. Box 78188 Nairobi Tel: 541890

27. Eastern & Southern African Management Services P O Box 56628 Nairobi

28. Economic Intelligence Unit Box 42163 Nairobi Tel: 334294

29. Eufrag Technical Consultants Box 73751 Nairobi Tel: 504455

30. Export Finance Consultants Box 45578 Nairobi Tel: 721889

31. Finance Consultancy & Project Management Ltd. Box 56273 Nairobi Tel: 25841

32. First Management Ltd. Box 43364 Nairobi Tel: 339339

33. Foreplan Consultants Ltd. Box 58694

Nairobi Tel: 729959

34. General Managers Ltd. Box 41684 Nairobi Tel: 24808

*35. Ground Water Survey Box 25025 Nairobi Tel: 521825

*36. GS Consult Box 72387 Nairobi Tel: 716254

37. Hansford Advisory & Technical Services Ltd. Box 14083 Nairobi Tel: 746814

*38. Hirst Studio Productions Communications Design Mirema Drive Box 14432 Nairobi Tel: 802841

39. Human Resources Consultancy & Management Box 49114 Nairobi Tel: 722464, 339028

40. Inka Business Services Ltd. Box 56599

Nairobi Tel: 520530

41. International Advisory Services Ltd. Box 59742 Nairobi Tel: 337262

42. Intex Services Ltd. Box 54092 Nairobi Tel: 339789/331365

43. Joma Marketing & Business Consultants (K. Ltd. Box 88638 Mombasa Tel: 20540

44. K. H. I. Management Consultants Box 30684 Nairobi Tel: 27528 45. Kamara International Consultant Services Ltd. Box 14848
Nairobi
Tel: 745350

46. Likam Management Consultants Box 10824 Nairobi Tel: 340453

47. Longwe & Co. Ltd. Box 30054 Nairobi Tel: 728876/330301

48. Management Assignment Ltd. Box 75604 Nairobi Tel: 333800

49. Management-Finance Marketing Box 41481 Nairobi Tel: 48351

50. Management Services Ltd. Box 40647 Nairobi Tel: 338092

51. Market Intelligence Service Co. Box 43060 Nairobi Tel: 746171, 553837

52. Masterplan (K) Ltd. Box 45536 Nairobi Tel: 29211

*53. Matrix Development Consultants Box 59343 Nairobi Tel: 337974, 339262

*54. MICAS Environment Research & Training Consultancy P O Box 67631 Nairobi

55. Mondial Expatriate Services Box 59130

Nairobi Tel: 28675, 335420

56. Muiru & Associates Box 55176 Nairobi Tel: 22486

57. Multiscope Consultants Box 47016 Nairobi

58. Mungai Associates Ltd. Box 42844 Nairobi Tel: 334873, 332413

*59. Muriithi Consultants Box 58381 Nairobi Tel: 336676

60. Murugah Nganga Associates Box 179 Gatundu

61. Muticon Ltd.
Development Management
Sarit Centre
Box 14333
Nairobi
Tel: 746644, 747010

62. Mwaniki & Associates Ltd. Box 73335 Nairobi Tel: 336981, 27834/5

63. Mwanjo International Consultants Box 54135 Nairobi Tel: 559282

64. Nairobi Commodity Service Box 21411 Nairobi Tel: 333422, 727720

65. Nairobi Management Consultants Box 21411 Nairobi Tel: 333422

66. Nuri Ltd. Box 34665 Nairobi Tel: 581730

67. Nyawuara Professional Box 34251 Nairobi

Nairobi Tel: 29729

68. Olale and Associates Box 53428 Nairobi

69. Overseas Investment & Savings Consultants Box 4420 Nairobi Tel: 26239

70. Paldim Management Consultants and Associates Ltd. Box. 61862 Nairobi Kenya.

Tel: 2243178/338850

71. Pax Professional Consultants Ltd. Management Consultants & Trainers Box 41326 Nairobi Tel: 336528

72. Penpet Management Consultants Box 53757 Nairobi Tel: 555545

73. Positive Management Consultants Box 51882 Nairobi Tel: 21785

74. Prime Horticultural Consultants Ltd. Box 65036 Nairobi Tel: 227663

75. Private Enterprises Development Consultants Box 24803 Nairobi Tel: 882885 76. Projects Finance Consultancy Box 52686 Nairobi Tel: 330241 77. Promin Consultants Ltd. Box 53969 Nairobi Tel: 443728, 443745 78. Prosper Institute of Management Box 48614 Nairobi Tel: 227900 *79. Rehabilitation Advisory Services Ltd. Box 70732 Nairobi Tel: 330351/337684 80. ReMa Associates Box 43309 Nairobi Tel: 751930/1 81. Research Bureau E. A. Ltd. Box 72951 Nairobi Tel: 558825, 559429, 553243 82. Research & Consultancy Ltd. Box 56543 Nairobi Tel: 558698 83. Research International-Box 72951 Nairobi Tel: 555496, 558502 84. Research and Planning Services Ltd. (RPS) Box 57727 Nairobi Tel: 337096 '85. Rural Development Services Ltd. Box 53947 Nairobi Tel: 336557, 213791

86. Sachae H. J. & Co.

Box 41481

Nairobi Tel: 22404

87. Samvir Management Services Ltd. Box 45299 Nairobi

Tel: 24842/334713

88. Sandoz Consulting Ltd. Box 56022 Nairobi Tel: 21705/6

89. Shirikon Management and Development Services Box 46154 Nairobi Tel: 26600

90. Sterling Management Box 30936 Nairobi Tel: 335410

91. Thunder & Associates Box 40874 Nairobi Tel: 335217/22812

92. Tip-Top Consultants Box 49304 Nairobi

Tel: 331889

93. Training Aids & Marketing Company Ltd P O Box 67969 Nairobi

94. Uchumi Consultants Ltd. Box 48080 Nairobi Tel: 29974/41

95. Ventures Promotion Consultants Box 51874 Nairobi

96. Wada Business Consultants International Ltd. Box 63067 Nairobi Tel: 330358/340451

97. WLPU Consultants

Box 50569 Nairobi Tel: 560428

98. Ziba Management & Services Ltd. Box 59089 Nairobi Tel: 558331

Sources: World Bank Files, UNDP Files, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Telephone Directory, 1988, Nation Business Directory, 1992, Muticon Files.

2. DATA PROCESSING AND TRAINING CONSULTANTS

The rationale for this category was that one of the key identified needs in Kenyan development was to increase the data handling capacity of both public and private organisations. Consultants in this category could be of use since the specialisation was not easily available both in the public sector or among donors operating in the country. 29 organisations are listed.

1. Abacus Data Ltd. Box 45195 Nairobi Tel: 554211

2. Advanced Computer Technology Ltd. P O Box 30070 Nairobi Tel: 336055

3. Alfa Communication Ltd. P O Box 99765 Mombasa Tel: 313735

4. Associated Computer Services Box 11843 Nairobi Tel: 28834

5. Business Computer Systems Box 30070 Nairobi Tel: 336055/ 332641

*6. Computer Applications Ltd. Sarit Centre Box 53441 Nairobi Tel: 748300/748314/748335

7. Computer Bureau The Box 42317 Nairobi Tel: 331063

*8. Computer Consultants Ltd. Box 40544 Nairobi Tel: 336023

9. Computer Prolific Ltd.

Box 57911 Nairobi Tel: 336014

10. Comp-Rite Ltd. Box 41043 Nairobi Tel: 555422/555640

11. Data Centre
Box 30286
Nairobi
Tel: 333491

12. Data Equipment Ltd. Box 40572 Nairobi Tel: 555021

13. Datasolve Ltd. Box 73169 Nairobi Tel: 749582

14. Davis Computer Systems Box 52771 Nairobi Tel: 336359

15. Electronic Data Processing Institute P O Box 84143 Mombasa

16. ICL Kenya Ltd. Box 30293 Nairobi Tel: 332804

17. Information Processing Consultants Box 51809 Nairobi Tel: 224627

18. Information Systems & Software Consultants Box 30843 Nairobi

19. Insight Computer Training Data Centre Ltd
Box 30286
Nairobi
Tel: 333491

20. Institute of Computer Applications Ltd.

Box 59527

Nairobi

Tel: 219127/335472

21. International Computers (E. A.) Ltd.

Box 30293

Nairobi

Tel: 221811/332804/331670

22. Kenya Microcomputers Ltd.

Box 34068

Nairobi

Tel.221236

23. Miradi Technoservices

Box 60677

Nairobi

24. Modern Computer Visions

P O Box 68143

Nairobi

25. NCR Kenya Ltd.

Box 30217

Nairobi

Tel: 333855

26. Penta Industries

Box 22836

Nairobi

Tel: 338414/ 21800

27. Professional Development Services Ltd.

Box 88677

Mombasa

28. Three E Consultants

Box 17840

Nairobi

29. Zafrica Training Institute

Box 49666

Nairobi

Tel: 333092

Sources: World Bank Files, UNDP Files, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Telephone Directory 1988, The Nation Business Directory, 1992, and Muticon Files.

3. NON-GOVERNMENTAL ORGANISATIONS

It was decided to include the NGO sector in the study for various reasons. First, it is an important actor in implementing and financing development in Kenyan. Second, it is UNDP policy to increasingly work with NGOs. Finally, some NGO have a track record in both Execution and Implementation of UNDP activities. 335 NGOs are listed.

1. A. C. W. S. A. Box 43278
Nairobi

2. A. D. R. A. Box 42276 Nairobi

3. AFS Inter Cultural Programmes Box 72514 Nairobi

4. A N P P C A N Box 71420 Nairobi

5. A P R O T E C H Box 10973 Nairobi

6. Abundant Life Ministries Box 24111 Nairobi Tel: 520109 Fax: 520637

7. Action Africa in Need Box 39949 Nairobi Tel: 440545 Fax 441400

8. Action Aid Kenya Box 42814 Nairobi Tel: 743000

9. African Alliance of YMCAS Box 60856 Nairobi Tel: 724804

10. African Association For Literacy and Adult Education

Box 50768 Nairobi Tel: 222391/331512 11. African Centre for Technology Studies (ACTS) Box 45917 Nairobi 12. African Church Information Services Box 14205 Nairobi Tel: 62974/62959 13. African Community Development Centre (ACDC) Box 50258 Nairobi Tel: 230711 14. African Council on Communication Education Box 47495 Nairobi Tel: 227043 15. African Development Assistance Box 49667 Nairobi 16. African Evangelistic Enterprise Box 240191 Nairobi Tel: 560160 17. African Family Development Trust Box 52380 Nairobi Tel: 721021/724186 18. African Foundation for Entrepreneurship Research (AFER) Box 40474 Nairobi Tel: 219922 19. African Muslim Union Box 4519 Nairobi 20. African Now

Box 284 Kisumu Tel: 21181 Fax 21181 21. African Refugee Training and Employment Services (ARTES)
Box 30853
Nairobi
Tel: 217509/220624
Fax c/o 220260

22. African Rural Development Box 8593 Nairobi

23. African Social Studies Programme (ASSP)
Box 44777
Nairobi
Tel: 748739

24. African Urban and Regional Science Index Box 74165 Nairobi

25. African Wildlife Foundation Box 48177 Nairobi Tel: 223235/331542

26. African Women Development Communication Network (FEMNET) Box 55562 Nairobi

27. African Women's Task Force Box 54562 Nairobi Tel: 520761 Ext 2078

28. African Wonder Orphans & Widow Help Society Box 75672 Nairobi

29. Afrolit Society Box 72511 Nairobi Tel: 331512/222391

30. Aga Khan Foundation Box 40898 Nairobi

Tel: 227369/228300

31. Alwan Communications Box 51851 Nairobi

32. Amani Counselling Centre

Box 41738 Nairobi Tel: 743897 33. African Medical Relief & Research Foundation (AMREF) Box 30125 Nairobi Tel: 501301/2/3, 500508 34. African Muslim Union Box 4519 Nairobi 35. African NGO's Environment Network (A N E N) Box 53844 Nairobi 36. African Regional Agricultural Credit Association Box 41378 Nairobi Tel 222320 Fax 227789 37. Ambassadors Development Agency Box 44814 Nairobi Tel: 60711 38. American Women Association (AWA) Box 47806 Nairobi Tel: 722176 39. Amanda Marga Mission in Kenya Box 70202 Nairobi Tel: 795773 40. All Africa Conference of Churches Box 14206 Nairobi Tel: 60207/61166 41. Appropriate Rural Development Association (ARDA.) Box 39857 Nairobi

42. Appropriate Technology Advisory Committee

Box 61221 Nairobi

Tel: 553475/553859

43. Arthur S. D. Moss Foundation Box 21533 Nairobi Tel 561930

44. Arya Samaj Box 40243 Nairobi Tel: 507361

45. Association For the Aged of Kenya Box 21351 Nairobi

46. Association For Christian Resource Organization Box 21191 Nairobi Tel 444922/445373 Fax 441774

47. Association of Christian Resource Organization Serving Sudan (ACROSS.
Box 21033
Nairobi

48. Association For Physically Disabled of Kenya Box 46747 Nairobi Tel: 224443

49. Association of Professional Societies Box 72643 Nairobi

50. Association For Single Parents Box 14842 Nairobi

51. Association For Sports For the Disabled Box 42693 Nairobi

52. Association for Voluntary Surgical Contraception (AVSC) Box 57964 Nairobi Tel 444922, 445373 Fax 441774

53. Association Volunteers Service International (A V S I) ${\tt Box\ 24297}$ Nairobi

54. Bellerive Foundation

Box 42994 Nairobi Tel: 726547/7267740

55. Boys Brigade (K) Box 25190 Nairobi

56. Breast Feeding Information Group Box 59436 Nairobi. Tel:749899

57. C. B. M. Box 58004 Nairobi

> 58. C.E.D.P.A. P O Box 50373 Nairobi Tel 711373

59. C.H.P. International P O Box 754 Naivasha Tel 0311 20181

60. C.M.T.S. - E.A. Box 12487 Nairobi Tel: 891360

61. Canadian Baptist International Ministries Box 67412 Nairobi Tel: 720764

62. Canadian Harambee Education Society Box 2036
Kakamega
Fax: 254-0331-20956

63. Canadian Hunger Foundation Box 57727

Tel: 724710

Nairobi

64. CARE International Box 43864 Nairobi Tel: 726480/724628 65. Catholic Relief Services Box 49675 Nairobi Tel: 62171/62172

66. Centre for African Family Studies Box 60054 Nairobi

67. Chandaria Foundation Box 50335 Nairobi

68. Chandaria Supplementary Foundation Box 50352 Nairobi

69. Chesire Homes (K) Box 52242 Nairobi Tel: 48467

70. Child Welfare Society of Kenya Box 43982 Nairobi Tel: 223954

71. Children's Book Association Box 14225 Nairobi Tel: 565645

72. Children's Mercy Fund Box 14065 Nairobi Tel: 43605

73. Christian Children's Fund Inc. Box 14038 Nairobi Tel 444890/893

74. Christian Employment Development Organization P O Box 40380 Nairobi

75. Christian Hospital Association of Kenya Box 30690 Nairobi

76. Christian Hostels Fellowship Box 72636

Nairobi

77. Christian Industrial Training Centre Box 72935 Nairobi Tel: 762485

78. Christian Organization Research Advisory Trust Box 42493 Nairobi Tel: 331698/221115

79. Christian Student Council of Kenya Box 54579 Nairobi

80. Charity Begins At Home P O Box 61687 Nairobi Tel 221351

81. Christliche Blenden Mission International Box 43864 Nairobi. Tel 221351

82. Christoffer Blinden Mission International NGO Box 58004 Nairobi Tel: 569841/569609

83. Church Army in E.A Box 72584 Nairobi Tel: 558253/96

84. Church Missionary Society Box 40360 Nairobi

85. Civitan Foundation Box 42371 Nairobi

86. CAPA - Commonwealth Associations of Polytechnics in Africa Box 52428 Nairobi Tel 338151

87. Compassionate International - Kenya Box 55379

Nairobi

88. Compassionate Messengers Services Box 59361 Nairobi

89. Congregation of Medical Missionaries of Mary Box 14754 Nairobi

90. Council For Human Ecology (CHEK) Box 20360 Nairobi

91. Council for International Development Box 34980 Nairobi Tel: 43627

92. CORAT AFRICA Box 42493 Nairobi

93. Crescent Medical Aid Box 33041 Nairobi Tel: 332618

94. Danish Volunteer Service P O Box 30717 Nairobi Tel 725918

95. Daraja Trust P O Box 20942 Nairobi Tel: 721021

96. Daynod Home P O Box 11552 Nairobi

97. Development Horizons P O Box 58933 Nairobi Tel: 543745

98. Development Studies Trust P O Box 44565 Nairobi

99. Development Universal Church Africa Project Association P O Box 62333

Nairobi Tel: 27041

100. Direct Link P O Box 74223 Nairobi

101. Don Stewart Association - Feed My People P O Box 74459 Nairobi

102. D.R.C P O Box 67084 Nairobi

103. Each One Feed One P O Box 57855 Nairobi

104. East Africa Wildlife Society P O Box 20110 Nairobi Tel: 227047/331888/729676

105. East African Women's League (EAWL) P O Box 40308 Nairobi Tel: 722981

106. Eastleigh Community Centre P O Box 77176 Nairobi Tel: 760952

107. Eldelvale Trust P O Box 17063 Nairobi

108. Elsa Wild Animal Appeal P O Box 30029 Nairobi

109. Environmental Liaison Centre International P O Box 72461 Nairobi Tel 562015/22

109. Euro Action Accord P O Box 34459 Nairobi Tel 213006 Fax 213062 110. Evangelical Fellowship of Kenya P O Box 60155 Nairobi Tel: 568368

111. Faith Homes of Kenya P O Box 14507 Nairobi

112. Family Health Foundation of Kenya P O Box 43609 Nairobi

113. Family Health International P O Box 38835 Nairobi

114. Family Life Counselling Association of Kenya (FLCA) P O Box 18077 Nairobi Tel 544640

115. Family Life Promotions & Services P O Box 60375 Nairobi

116. Family Planning Association of Kenya (FPAK) P O Box 30581 Nairobi Tel: 723940/ 568411

117. Family Planning International Assistance P O Box 53538
Nairobi
Tel: 336161/ 336304

118. Farm - Africa P O Box 795 Nanyuki

119. Farming Systems - Kenya P O Box 2816 Nakuru

120. F I D A (Federation of Women Lawyers. P O Box 46324 Nairobi Tel 717169

121. Food and Agricultural Research Mission (FARM) P O Box 49502 Nairobi

122. Food For The Hungry International (K) P O Box 14978 Nairobi Tel: 60698/ 61916 123. Foster Parents Plan International (FPPI) P O Box 61955 Nairobi Tel: 721813/721820 124. Foundation For Woodstove Dissemination (FWD) P O Box 30979 Nairobi Tel 566032 125. Friedrich Ebert Stiftung P O Box 48143 Nairobi Tel: 748338 126. Friedrich Neumann Foundation P O Box 50684 Nairobi 127. Friends of Scouting Society of Kenya P O Box 41422 Nairobi 128. Friends World Committee for Consultation (FWCC) P O Box 41946 Nairobi 129. Geneva Infant Feeding Association P O Box 34308 Nairobi 130. German - Kenya Association P O Box 48879 Nairobi 131. German Leprosy Relief Association P O Box 22316 Nairobi Tel: 48896 132. Green Belt Movement P O Box 67545 Nairobi 133. Hann Seidel Foundation

P O Box 39777 Nairobi 134. Help Age - Kenya P O Box 34339 Nairobi Tel: 330428

135. Help Self Help Centre P O Box 8594 Nairobi

136. Heifer Project International P O Box 14821 Nairobi Tel: 743628/9

137. Heritage Services P O Box 41363 Nairobi

138. Homa Hills Centre P O Box 60 Kandiege Tel: 22555 Homa Bay

139. Home Economics Association Africa P O Box 43844 Nairobi

140. Hope' 87 Kenya Branch P O Box 56626 Nairobi

141. Imani/Marianist P O Box 50504 Nairobi. Tel: 761699

142. Improve Your Business - Kenya P O Box 40304 Nairobi Tel 220283/4

143. Inades Formation (Kenya) P O Box 14022 Nairobi Tel: 743606

144. Intercultural Programs P O Box 72514 Nairobi

145. Interdenominations Refugees Self-Reliance

P O Box 39826 Nairobi

146. Intermediate Technology Development Group P O Box 39493 Nairobi Tel 446243/442108

147. International Christian Aid P O Box 60606 Nairobi Tel: 501619

148. I C R O S S P O Box 15613 Mbagathi Nairobi Tel 566811

149. International Commission of Jurists (ICJ) Kenya Section P O Box 7634 Nairobi Tel 212762

150. International Committee of Red Cross (ICRC) P O Box 73226
Nairobi
Tel:338606

151. International Federation of Women Lawyers P O Box 43874 Nairobi

152. IPA Africa Region P O Box 48011 Nairobi

153. IFPAAW Office P O Box 75796 Nairobi Tel 222247/339753

154. International Planned Parenthood Federation (IPPF) P O Box 30234
Tel: 720282/726596
Nairobi

155. International Programme For Self-Reliance P O Box 39826 Nairobi

156. International Relief Rehabilitation Education Services (IRRES) P O Box 19420

Nairobi Tel 565738 Fax 567485

157. International Rescue Committee P O Box 55585 Nairobi

158. Institute of Cultural Affairs P O Box 21679 Nairobi

159. Islamic African Relief Agency P O Box 19524 Nairobi

160. Islamic Foundation P O Box 30611 Nairobi

161. Jerusalem Church of Christ P O Box 74228 Nairobi

162. Jisaidie Cottage Industries P O Box 67329 Nairobi Tel 760407 Fax 448862

163. Kenya Adult Education Association P O Box 56708 Nairobi Tel 221521/558862

164. Kenya Association for Welfare of Epileptics P O Box 44599 Nairobi

165. Kenya Association of Youth Organization P O Box 60626 Nairobi

166. Kenya Book Foundation P O Box 73610 Nairobi Tel 220208

167. Kenya Cardiac Society P O Box 30588 Nairobi 168. Kenya Catholic Secretariat
Development & Social Services Department
P O Box 48062
Nairobi
Tel: 742302/747071

169. Kenya Children's Fund P O Box 25915 Nairobi

170. Kenya Christian Brotherhood Society P O Box 126 Kitale

171. Kenya Christian Homes P O Box 44261 Nairobi Tel: 501629

172. Kenya Consumers Organization P O Box 21136 Nairobi Tel 441812/2

173. Kenya Ear Foundation P O Box 43774 Nairobi

174. KENFAD P O Box 60583 Nairobi

*175. Kenya Energy NGOs P O Box 48197 Nairobi Tel.748281

176. Kenya Freedom From Hunger Council P O Box 30762 Nairobi Tel: 43994

177. Kenya Gatsby Charitable Trust P O Box 47089 Nairobi

178. Kenya Girls Guides Association P O Box 40004 Nairobi Tel: 729314 179. Kenya Hospital Christian Fellowship P O Box 45322 Nairobi

180. Kenya Japan Association P O Box 44920 Nairobi

181. Kenya Kidney Association P O Box 30588 Nairobi

182. Kenya Medical Women's Association P O Box 49877 Nairobi

183. Kenya Muslim Welfare Society P O Box 43789 Nairobi

184. Kenya NGO Committee For The International Year of The Homeless (IYSH)
P O Box 14186
Nairobi

185. Kenya Red Cross Society P O Box 40712 Nairobi Tel: 20680/28138

*186. Kenya Rural Enterprise Programme P O Box 39312 Nairobi Tel: 718301/2

187. Kenya Scouts Association P O Box 41422 Nairobi Tel: 25798

*188. Kenya Small Traders & Entrepreneurs Society P O Box 12454 Nairobi

189. Kenya Society For The Blind P O Box 46656 Nairobi Tel: 501733/500215

190. Kenya Society For The Deaf Children P O Box 42306

Nairobi Tel: 27320

191. Kenya Society for the Mentally Handicapped P O Box 42365
Nairobi
Tel: 336244/28715

192. Kenya Students Christian Fellowship P O Box 41718 Nairobi Tel: 339635

193. Kenya Tenri Society P O Box 20094 Nairobi Tel: 721184

194. Kenya Union of the Blind P O Box 34510 Nairobi Tel 822915/822989

195. Kenya University Association For the Blind P O Box 27082 Nairobi

196. Kenya Voluntary Development Association P O Box 48902 Nairobi Tel: 25379

197. Kenya Volunteers Development Services P O Box 310 Bungoma

198. Kenya Water For Health Organization (KWAHO) P O Box 61470 Nairobi Tel: 552405

199. Kenya Women Christian Association P O Box 48011 Nairobi

*200. Kenya Women Finance Trust P O Box 55919 Nairobi Tel: 337709

201. Kenya Women Literature Group

P O Box 78789 Nairobi

202. Kenya Women's Society P O Box 49838 Nairobi

203. Kenya Workers Relief Association P O Box 50962 Nairobi

204. Kenya Youth Association Council P O Box 62110 Nairobi Tel: 336458

205. Kenya Young Men's Christian Association P O Box 30330 Nairobi

206. Kindernothilfe P O Box 39531 Nairobi

207. Kituo Cha Sheria P O Box 7483 Nairobi Tel. 226559

208. K-Map P O Box 59400 Nairobi

209. Kenya National Council of Social Services P O Box 47628 Nairobi

210. Konrad Adeneur Foundation P O Box 43278 Nairobi

211. Know-Aids Society P O Box 76618 Nairobi

212. KYAC Environmental Cons. Project P O Box 16907 Nairobi

213. League of Red Cross and Crescent Societies of Kenya P O Box 41275 Nairobi 214. Life Ministry Box 62500 Nairobi Tel: 723065 Telex 22733 AFRLIFE

215. Lions Clubs P O Box 30693 Nairobi Tel: 26235

216. Lutheran World Federation P O Box 40870 Nairobi Tel: 501634

217. Lutheran World Relief P O Box 14205 Nairobi Tel: 62781/ 62782

218. Mabato Health and Development Services P O Box 34308 Nairobi

219. Maendeleo Ya Wanawake Organization P O Box 44412 Tel: 222095/227033/223300 Nairobi

220. Makengie Development Agency P O Box 1986 Meru Tel 0164-30295

221. Makuyu Development Agency P O Box 10304 Nairobi

222. Manor House Agricultural Centre Private Bag Kitale

223. MAP International P O Box 21663 Nairobi Tel: 569514/564355

224. Marketing Support Services P O Box 52161 Nairobi 225. Marttaliitto P O Box 58479 Nairobi

226. Materi Girls Centre P O Box 194 Meru

227. Mavuno Christian Community Centre P O Box 51780 Nairobi

228. Mazingira Institute P O Box 14550 Nairobi Tel: 442577/442592

229. Meals for Millions P O Box 30762 Nairobi

230. Mennonite Board in East Africa P O Box 14894 Tel: 740598/ 740484 Nairobi

231. Men of Trees P O Box 29045 Nairobi

232. Minnesota International Health Volunteers P O Box 43678 Nairobi

233. Mission Aviation Fellowship P O Box 21123 Nairobi Tel: 501267/501665

234. Mission Board Trust of Kenya P O Box 22852 Nairobi

235. Mission For Children in Distress P O Box 14 Vihiga

236. Missionaries of Charity P O Box 32778 Nairobi Tel: 792841

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237. MPATA
P O Box 56457
Nairobi
238. Muslim Children Fund (Muslim Relief Fund.)
P O Box 30611
Nairobi
Tel 227720
239. Nairobi Hospice (NTCC)
P O Box 74818
Nairobi
Tel 722212
240. National Council of Churches in Kenya (N.C.C.K.)
P O Box 45009
Nairobi
Tel: 338211/336763
241. National Council For Population and Development
P O Box 30478
Nairobi
Tel: 228411
242. National Council of Women of Kenya (N.C.W.K.)
P O Box 43741
Tel: 224634
Nairobi
243. National Council of Tree Planters, Soil and Water
P O Box 69
Timau
244. National League of the Disabled of Kenya
P O Box 72819
Nairobi
245. National School Feeding Council (K)
P O Box 49772
Nairobi
Tel: 226847
246. New Life Mission Kenya
P O Box 20045
Tel: 557175
Nairobi
247. North Eastern Muslim Welfare Society
P O Box 312
Tel: 2075
```

Garissa

248. O F D A T P O Box 6108 Nairobi

249. OFC Churches of Kenya P O Box 55683 Nairobi Tel 632418

250. Opportunities Industrialization Centre Kenya P O Box 49323 Nairobi

251. Organization For All Youth in Africa and Volunteer Development Services
P O Box 42942
Nairobi

252. OXFAM P O Box 40680 Nairobi Tel: 47025/47166

253. Partnership For Productivity P O Box 52800 Nairobi Tel 220410

254. PATH POBox 76634 Nairobi

255. Pathfinder Fund P O Box 48147 Nairobi Tel: 222397 Fax 214890

256. Population and Health Services P O Box 59328 Nairobi Tel 564682

257. Population Council P O Box 17643 Nairobi Tel 442712

258. Population Services International P O Box 48747 Nairobi 259. Pride P O Box 34980 Nairobi

260. Programme For Appropriate Technology P O Box 60157 Nairobi Tel. 562899 Fax 562899

261. Programme For International Training in Health P O Box 55699
Nairobi
Tel: 29670

262. Project Trust P O Box 14032 Nairobi

263. Protestant Churches Medical Association P O Box 30690 Nairobi Tel: 62147

264. Public Law Institute P O Box 52011 Nairobi Tel: 330098/334529

265. Pwani Deaf Association P O Box 86319 Nairobi

266. R C D A P O Box 14205 Nairobi

267. R. E. A. C. H. P O Box 34853 Nairobi

268. Redd Barna - Kenya P O Box 60 Kandiege Homa-Bay Tel: 22555

269. Reformed World Relief Committee Box 14205 Nairobi

270. Refugee Entrepreneurs Special Programme

P O Box 43801 Nairobi

271. Rhino Ark P O Box 32879 Nairobi

272. Rift Valley Society of Disabled People P O Box 7231 Nakuru

273. Rotary Club of Kenya P O Box 62310 Nairobi

274. Rural Enterprising as Community Help P O Box 73774 Nairobi

275. Rural Industrial Development Trust P O Box 43387 Nairobi Tel: 338500/1/65

276. Rural Youth Clubs P O Box 30028 Nairobi

277. Salesians of Don Bosco P O Box 1121 Embu Tel: 20710

278. Saltlick P O Box 301 Isiolo

*279. Sahelian Solutions Foundation (SASOL) Box 14333 Nairobi Tel. 582287

280. Salvation Army P O Box 40575 Nairobi Tel: 27541

281. Save The Children's Fund P O Box 39664 Nairobi Tel 747135 Fax 744657

282. Save The Children's Fund - Canada P O Box 1722 Meru

283. S B E D A P O Box 63067 Nairobi

284. S D A Rural Health Services P O Box 42276 Nairobi Tel 566031

285. St. Johns Ambulance P O Box 41469 Nairobi Tel 222396

286. St. John's Community Centre P O Box 16254 Nairobi Tel: 761674

287. St. Johns Council For Kenya P O Box 41469 Nairobi

288. Sight Savers P O Box 34690 Nairobi Tel 501659

289. Sight By Wings P O Box 51316 Nairobi Tel 501672

290. Siloam International P O Box 14065 Nairobi Tel: 724086/47162

201 Simon Commun

291. Simon Community P O Box 478 Embu

292. SNV/Netherlands Development Organization P O Box 30776 Nairobi Tel: 733977

293. Society For International Development P O Box 59620 Nairobi

294. Society of St. Vincent De Paul National P O Box 32101 Nairobi Tel 802696

295. Somali Socio-Economic Development Foundation P O Box 68201 Nairobi Tel 212393 Fax 740524

296. Spirit of Faith P O Box 54256 Nairobi Tel 803620

297. Study Centres of Kenya P O Box 58579 Nairobi

298. Sudan Interior Mission P O Box 50770 Nairobi

299. Supreme Council of Kenya Muslims P O Box 45163 Nairobi

300. Survival Ministries P O Box 24279 Nairobi Tel 562008

301. Swedish Organization of Handicapped International Aid Foundation P O Box 53448 Nairobi

*302. Techno Serve P O Box 14821 Nairobi Tel: 443577/443578/443579

303. Tear Fund P O Box 59440 Nairobi Tel: 564881/567781 304. Terra Nuova P O Box 74916 Nairobi Tel 445511/2 Fax 443748

*305. Undugu Society P O Box 40417 Nairobi Tel: 552211, 540187

306. United Women's Muslim Association P O Box 45107 Nairobi

307. Visa Shree Oshwal Community P O Box 157 Thika

308. Voluntary Agencies Development Assistance (VADA) P O Box 57781 Nairobi Tel: 331019/ 339194/ 336773/ 332152

309. Voluntary Assistance Overseas (VSO) P O Box 56413 Nairobi Tel 337851/2

310. Volunteers In Technical Assistance (VITA) P O Box 34336 Nairobi Tel 721872

311. Wamama African Research Institute P O Box 30913 Nairobi

312. Waudo Memorial Fund P O Box 74755 Nairobi

313. Western Small Industrial Development Agency P O Box 7014 Nairobi

314. Wildlife Clubs of Kenya P O Box 40658 Nairobi Tel: 742564 315. Wings For Progress P O Box 47331 Tel: 337518/ 331624 Nairobi

316. Women's Enterprises Development P O Box 67833 Nairobi

317. Women Fellowship Association P O Box 74197 Nairobi

318. Women's Resource Centre P O Box 7631 Nairobi

319. Word of Life P O Box 29120 Nairobi Tel: 29120

320. World Concern International P O Box 61333 Nairobi Tel 560413

321. World Education P O Box 39312 Nairobi Tel: 722792

322. World Gospel Mission P O Box 467 Tel: 42099/ 44371 Nakuru

323. World Home Bible League P O Box 67902 Nairobi Tel. 720329

324. World Missionary Evangelism Box 60948 Nairobi Tel: 564785

325. World Muslim Congress P O Box 60948 Nairobi

326. World Neighbours Inc.

P O Box 14728 Tel: 747347 Nairobi

327. World Organization of the Scout Movement P O Box 63070 Nairobi Tel. 562568 Fax 569795

328. World View International Foundation P O Box 48108 Nairobi

329. World Vision International P O Box 50816 Nairobi Tel: 331017/334080

330. World Water Resource Development Agency P O Box 6407 Nairobi Tel 338041/45 211602

331. Youth For Christ International P O Box 14880 Nairobi

332. Young Men Christian Association P O Box 40710 Nairobi

333. Young Muslim Association P O Box 48509 Nairobi

334. Young Women Christian Association P O Box 40710 Nairobi

335. ZOA Refugee Care - Canada P O Box 76294 Nairobi Tel 715058/59

Sources: World Bank Files, UNDP Files, National NGO Committee, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Telephone Directory, 1988, Muticon Files and The Nation Business Directory, 1992.

4. ACCOUNTANTS

Accounting for programme and project resources has been identified by UNDP as one of the major problems in its operations within Kenya in the past. Formally reliance has been on the Auditor General's Department of the Ministry of Finance where Government Execution was involved. This department, for various reasons, has not managed to have systematic audit of all resources and not just the The Araider General office of the constitutional office financial ones. 162 organisations are listed.

1. A. B. Patel Box 43196 Nairobi Tel: 227396

2. A. M. Shah & Sons Box 43750 Nairobi Tel: 220633

3. Abdulwahid Aboo Box 83313 Mombasa

Tel: 23917, 311889

4. Agire Agire and Co. Accountants (K) Box 917 Kisumu Tel: 42383

5. Alexander Dourado & Associates Box 14265 Nairobi Tel: 330505

6. Alexander Macdonald & Scott Box 14139 Nairobi Tel: 744886

7. Anil Raja & Co. Box 30590 Nairobi Tel: 224680

8. Arisa & Co. Box 1486 Nakuru Tel: 743914

9. Assa Singh Virdi & Co. Box 45372

Nairobi Tel: 221536

10. Aswin Brothers Box 14139 Nairobi Tel: 744886

11. Aswin Kothari & Co. Box 10256 Nairobi Tel: 225519/229722

12. B. C. Patel & Co. Box 45931 Nairobi Tel: 334942

13. B. R. Vora Box 40147 Nairobi

Tel: 223260/228913

14. Bakul Kothari & Co. Box 53195 Nairobi

Tel: 221306/228291

15. Basharat Butt & Co. Box 43448 Nairobi Tel: 220084

16. Bassan Kangethe & Saini Box 43175 Nairobi Tel: 221301/221371

17. Bhagu Rao & Co.

Box 49347 Nairobi Tel: 225349

18. Bore & Associates Box 1093 Eldoret Tel: 0321-32820, 32025

19. C. P. Bhasin & Co. Box 30212 Nairobi Tel: 224989

20. Carr Stanyer Sims & Co. Box 40647
Nairobi
Tel: 338092/338095

21. Chauhan & Associates Box 12961 Nairobi Tel: 332052

22. Chhaya & Co. Box 45078 Nairobi

Tel: 334773/336057

23. Cook Sutton Gathinji & Co. Box 42423 Nairobi Tel: 725614/725628

24. Coopers & Lybrand Box 30158 Nairobi Tel: 21482

25. David Marangu & Co. Box 41430 Nairobi Tel: 568013

26. David Njiru & Co. Box 69802 Nairobi Tel: 334126/330507

27. David White & Co. Box 24911 Nairobi Tel: 43822

28. Deloitte Haskins & Sells Box 40092 Tel: 742121

29. Devani Shah Trivedi & Co. Box 80404 Mombasa Tel: 313269

30. Dhadialla & Associates Box 44153 Nairobi Tel: 332145/332145

31. Dmer Box 42606 Nairobi Tel: 339042

32. E. Mascarenhas & Co. Box 45328 Nairobi Tel: 221302

33. Easterbrook & Co. Box 34325 Nairobi

Tel: 745291/745236

34. Ebrahim Mulla & Company Box 81518 Mombasa Tel: 312349

35. Eldo Associates Box 7131 Eldoret

36. Ernst & Whinney Box 30109 Nairobi Tel: 330109

37. F. M. Njoroge & Co. Box 99248 Mombasa Tel: 313433

38. F. S. Munyao & Associates Box 623 Machakos Tel: 21241

39. G. Chaturbhai & Co. Box 32518 Nairobi Tel: 224902

40. G. D. Mehta & Co. Box 80664 Mombasa Tel: 311886

41. G. G. Sheikh

Box 81565 Mombasa Tel: 20805

42. G. V. Nanavati Box 11973 Nairobi Tel: 227968

43. George Ziwa & Co. Box 56927 Nairobi Tel: 339895

44. Gateria Associates Box 53697 Nairobi Tel: 226275

45. Gill and Johnson Box 40092 Nairobi Tel: 742121

46. Githongo & Co. Box 47089 Nairobi Tel: 228206/8, 335073

47. Gulshen Jivanjee & Associates Box 11163 Nairobi Tel: 336055/6 Ext 4

48. H. R. Sahi & Asssociates Box 46157 Nairobi Tel: 220818,336017

49. Himatial Shah & Co. Box 80559 Mombasa Tel: 26346

50. H. W. Gichohi & Co. Box 34694 Nairobi Tel: 338738

51. Handa Shah and & Associates Box 43909 Nairobi Tel: 7489573/5

52. Hiuh Nguyo & Co. Box 44033 Nairobi

Tel: 336151

*53. Humphreys and Associates Box 1815 Kisumu Phone 42590 Fax 42942

54. Institute of Certified Public Accountants Box 59963 Nairobi Tel: 224629

55. J. A. Mwangi & Associates Box 50648 Nairobi Tel: 220691

*56. J. M. Njoya & Associates Box 81358 Mombasa

Tel: 313375/24968

57. Jessie & Associates Box 43682 Nairobi

Nairobi Tel: 333201

58. Jivanjee & Co. Box 44395 Nairobi Tel: 569701

59. Jivanjee Shukia & Co. Box 52234 Nairobi

Nairobi Tel: 333201

60. K. Sultan & Co. Box 45764

Nairobi Tel: 724351

61. Kaisi Desai & Associates Box 40639 Nairobi Tel: 339601/224643

62. Kamili & Company Box 1512 Machakos Tel 21939

63. Kananda & Asssociates Box 41286 Nairobi Tel: 226062

64. Kantibhai Patel & Sons Box 32816 Nairobi Tel: 21962/742065

65. Kantilal & Partners Box 40903 Nairobi Tel: 62014, 62050

66. Kanubhai & Co. Box 49739 Nairobi Tel: 228164

67. Kassam & Associates Box 49739 Nairobi Tel: 225273,338737,338790

68. Kassim Bharadia & Co. Box 67815 Nairobi

Tel: 331891, 220517

69. Kassim-Lakha Abdulla & Company Box 473233 Nairobi Tel: 223432/3

70. Keah & Co. Associated. Box 43858 Nairobi Tel: 221482

71. Kevin A. Tucker Box 40587 Nairobi Tel: 724107 72. Khalfan Brothers & Co. Box 49099 Nairobi Tel: 556557

73. Khalid Virdi & Co. Box 30626 Nairobi Tel: 721678,221536

74. Kigathi & Associates Box 43581 Nairobi Tel: 226062,339846

75. Kimani Kerrets & Co. Box 46335 Nairobi Tel: 336115,336104

76. Kirugu & Co. Box 40470 Nairobi Tel: 224590

77. Kishor Joshi & Co. Box 83943 Mombasa Tel: 316487

78. K. K. Consulting Associates Box 60760 Nairobi

Tel: 226095

79. Kogi Kiburi & Associates Box 73539 Nairobi Tel: 340793/4

80. Koimburi & Associates Box 61120 Nairobi Tel: 226901

81. Kosieyo & Partners Box 73774 Nairobi Tel: 222880

82. Kothari & Co. Box 10256

Nairobi Tel: 225919, 229722

83. Kuria & Associates Box 7 Nakuru Tel: 41048

84. L. K. Methi Esquire Box 493 Gatundu

85. Lekhi & Company Box 43993 Nairobi Tel: 221432

86. Litunya & Associates Box 54584 Nairobi Tel: 28322

87. M. D. Haranja & Co. Box 45830 Nairobi Tel: 221302

88. M. D. Patel & Co. Box 47707 Nairobi Tel: 229750

89. M. I. Sunderji & Company Box 81124 Mombasa Tel: 315416

90. Mandalia Accounting Services Box 31256 Nairobi Tel: 501846

91. Manohar Lall and Rai Box 42027 Nairobi Tel: 748313, 748306

92. Martin and Associates Box 46091 Nairobi Tel: 721331 93. Martin Coombs Shah & Co. Box 42435 Nairobi Tel: 226120, 335253

94. Massawa & Co. Box 74774 Nairobi Tel: 211345

95. Mbaya & Associates Box 45390 Nairobi Tel: 337448, 337466

96. Mchunguzi and Co. Box 61220 Nairobi Tel: 794760

97. Mehta Patel & Co. Box 41652 Nairobi Tel: 224935, 222362

98. Meralis Chartered Box 67486 Nairobi Tel: 20762

99. Mike Kiswili and Co. Box 53238 Nairobi Tel: 330600

100. Mitoko & Co. Box 56927 Nairobi Tel: 740887

101. Muchekehu & Co. Box 42502 Nairobi Tel: 20547

102. Muiruri Gitau & Associates Box 52883 Nairobi Tel: 568112

103. Mungai & Associates Box 51280 Nairobi

Tel: 21098, 333580

104. Mungai & Associates Box 42844
Nairobi
Tel: 332413

105. Muya and Associates Box 40215 Nairobi Tel. 443807

106. Murdoch McCrae & Smith Box 46578 Nairobi Tel: 27103

107. Nalin Shah & Co. Box 49874 Nairobi Tel: 331883, 25870

108. Naresh Khanna & Co. Box 49899 Nairobi

Nairobi Tel: 331050

109. Ndetei & Company Box 314, Kitui Tel: 22391

110. Nganga & Associates Box 67120 Nairobi Tel: 29908

111. Ngotho wa Kariuki & Associates Box 52906 Nairobi Tel: 25319, 330942

112. Ngugi and Associates Box 22643 Nairobi Tel: 793610

113. Niraji Patel & Co. Box 40913 Nairobi Tel: 745083 114. Niranjan Popat & Co. Box 58159 Nairobi

Tel: 333418, 338408

115. Nitin Pandya & Co. Box 99438 Mombasa Tel: 26099

116. Njiru Associates and Co. Box 56579 Nairobi

Tel: 62781/2

117. Ntalami and Co. Box 45213 Nairobi Tel: 337078

118. Nyaga Associates & Co. Box 41868 Nairobi

Tel: 332781
119. Nyenge & Co.
Box 45040

Box 45040 Nairobi Tel: 332399

120. Ongiti and Associates Box 51255 Nairobi Tel: 21785

121. Onkware & Associates Box 30322 Nairobi or Box 1205 Kisii Tel: 21785 Nairobi

*122. Ouko Reru & Co. Box 1870 Kisumu Tel: 41278

123. Oshawal Accountants Box 46986 Nairobi Tel: 24708

124. P Aesekol & Co. Box 80, Tororo I this a lew on based from?

78

Tel: 4439, Tororo (4)

125. Pannell Bellhouse Mwangi Box 44286

Nairobi

Tel: 727640, 727641, 727643

126. Patel & Patel Accountants Box 46016 Nairobi

Tel: 22409

127. Patel Shah & Joshi Box 41684

Nairobi Tel: 24808

128. Peat Marwick Mitchell & Co. Box 40612

Nairobi

Tel: 22862

129. P J Ruysenars Box 86952

Mombasa Tel: 313749

130. Praful Patel & Co.

Box 30048 Nairobi

Tel: 332600, 25187

131. Pramod Agrawal & Associates

Box 67967 Nairobi

Tel: 559575, 25187

132. Praphulchandra Rauchand Shah & Co. Box 14974

Nairobi Tel: 746357

133. Prem Shah Associates

Box 80890 Mombasa Tel: 311822

134. Price Waterhouse

Box 41968 Nairobi

Tel: 20891, 21244

135. R. B. Patel & Co.

Box 41935 Nairobi Tel: 25643

136. Rajni Shah & Co.

Box 12347 Nairobi Tel: 742933

137. Raman Patel & Co.

Box 49347 Nairobi Tel: 25347

138. R. N. Mistry & Co.

Box 81681 Mombasa Tel: 24291

139. S. B. Patil & Co.

Box 10971 Nairobi Tel: 750620

140. S. H. Alimohamed & Associates

Box 99235 Mombasa Tel:25970

141. S. M. G. Daya & Company Box 90071

Box 90071 Mombasa Tel: 311408

142. Samvir & Co.

Box 45299 Nairobi

Tel: 24842, 334713

143. Shah & Shah Box 41805 Nairobi

Tel: 334055, 23097

144. Shah Sureshchandra & Co. Box 46552

Box 46552 Nairobi Tel: 26368

145. Shantilal Gala & Co.

Box 32567

Nairobi

Tel: 25450, 21897

146. Simpson & Cooper Box 48788 Nairobi Tel: 338541

148. Skett Associates Box 20124 Nairobi Tel: 65346

149. Swaly and Co. Box 42213 Nairobi

Tel: 21962, 27128

150. Thethy and Associates Box 42539

Nairobi Tel: 542200

151. Thumbi Nganga & Associates Box 1457

Tel: 0151 22808

152. Two N. Yajnik & Co. Box 46585 Nairobi

Tel: 22848

153. V. A. Patel & Co. Box 45139 Nairobi Tel: 25723, 340230

154. V. B. Joshi & Co. Box 83762 Mombasa

Tel: 20731/20732

155. V. J. Ruparelia & Co. Box 46399 Nairobi Tel: 24374/27185

156. Vipul Shah & Co. Box 46986 Nairobi

Tel: 224708,226826

157. V. V. Patel & Co. Box 80789 Mombasa Tel: 21712

158. Vijay Shariff & Co. Box 31637 Nairobi Tel: 336224

159. W. Gouder & Co. Box 72032 Nairobi

Tel: 21039, 23506, 26010

160. Walubengo & Associates Box 416 Webuye Tel: 41078

161. Wainaina & Partners Box 44561 Nairobi

Tel: 338287, 23010,338055

162. Waithaka Mwangi & Co. Box 74635 Nairobi Tel: 333696

163. Walwa & Co. Box 54262 Nairobi Tel: 722145

164. Wambugu Associates Box 86895 Mombasa

Tel: 21138. 311605

Sources: World Bank Files, UNDP Files, National NGO Committee, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Business Directory 1988, The Nation Telephone Directory, 1992, and Muticon Files.

5. ARCHITECTS

As the Kenyan population urbanises, there will be need to shift development activities to the urban areas. Since architects also double as urban planners and since housing and related activities are perceived as key areas for future programming, it was considered prudent to include this category. 118 Architectural firms are listed.

1. A. Hamid Architect Box 41786 Nairobi Tel: 224107

2. A. J. Odera & Associates Box 51736 Nairobi Tel: 340699

3. A. S. Sehmi & Associates Box 14817 Nairobi Tel: 49254

4. Africa Planning & Design Consultants Box 40086 Nairobi Tel: 43393

5. Ahuja & Associates Architects & Design Consultants Box 1333 Nairobi Tel: 4007 Nyeri

6. Archer Associates Box 40058 Nairobi Tel: 20251/2

7. Archi-Systems Box 14921 Nairobi Tel: 61239, 61267

8. Archite Consult Architects Box 53929 Nairobi

Tel: 727747/720466

9. Architects & Construction Consultants Box 56482

Nairobi Tel: 505189

10. Architects Collaborative Box 20120, Nairobi Tel: 566355, 566376

11. Architect, Shelter Systems Box 45350 Nairobi Tel: 729007

12. Archplan Associates Kenya Box 14204, Nairobi Tel: 740530

13. Arteriors Box 10003, Nairobi Tel: 47187, 43459

14. Associated Architects Box 14569, Nairobi Tel: 61873

15. Atelier International Architects Box 48486, Nairobi

Tel: 61312

16. Bashir, Ali Mohammed Ali Box 40086 Nairobi Tel: 43940/43991

17. Boma Consultants Architects & Urban Designers Box 52983 Nairobi Tel: 545347

18. Brar T. S. & Associates Box 40376, Nairobi Tel: 332172

19. Building Designer & Consultant Box 47185 Nairobi Tel: 744335/747733

20. Chani Lall Partnership Box 39550, Nairobi Tel: 748304, 747009 21. Chaniyara V. D.

Box 81428 Mombasa Tel: 20372

22. Chudha International Box 41009, Nairobi

Tel: 48895, 49160

23. Con Arch Associates Box 58015, Nairobi

Tel: 748555

24. Consulting Architects

Box 54634 Nairobi Tel: 740414

25. Covell Mathews Partnership Box 40677, Nairobi Tel: 722954

26. Crowder Associates Box 25142

Nairobi Tel: 62207

27. Dadam Ayub Mohammed

Associate Architect, Partnership

Box 87826 Mombasa Tel: 315777/8

28. Dalgliesh Marshall

Box 42878 Nairobi Tel: 28236/7

29. David Belgin Architect

Box 245773 Nairobi Tel: 882550

30. Design Consortium

Box 48040 Nairobi Tel: 61179

31. Design Consult International (K)

Box 46248 Nairobi

Tel: 723427/8

32. Dhariwal & Associates Box 16216 Nairobi Tel: 20486 33. Dr. E. May & Partners Box 90411 Tel: 23310 Mombasa 34. Flatt, Derrick Box 14396 Nairobi Tel: 742688 35. G. A. Sardelli Chartered Box 60289 Nairobi Tel: 22107/20285 36. Gilbert Kibe & Partners Box 14417 Nairobi Tel: 748409 37. Githunguri & Collins Architects Box 60437 Nairobi Tel: 48339 38. Githuthe Assoc. Arch. & Design Consults Box 82853 Mombasa Tel: 315045 39. Githutho & Associates Box 82853 Mombasa Tel: 315045 40. Govani Associates, Chartered Architects Box 60437 Nairobi Tel: 723427/8 41. Govind & Associates Principal Architect Box 86124

> Mombasa Tel: 86124

42. Hamid Abdul

Sole Proprietor Firm Box 41786 Nairobi Tel: 24107,21828

43. Hughes & Polkinghorne Box 42693 Nairobi Tel: 223574/75

44. H. S. Nandra Box 46186 Nairobi Tel: 725023, 725024

45. Hamid Abdul Box 41786 Nairobi Tel: 24107, 21828

46. Haria A. K. Box 47551 Nairobi Tel: 26757

47. Hernandez E. Box 20120 Nairobi Tel: 21685

48. Hughes & Polkinghone Box 42693 Nairobi Tel: 23574/5

49. Inbred Architects Kenya Ltd. Box 58121 Nairobi Tel: 331091,337052

50. Intergroup Box 40885 Nairobi Tel: 24779, 23554

51. Iqbal & Associates Box 46337 Nairobi Tel: 25158, 330616

52. J. K. Githuiri & Partners Box 75453 Nairobi Tel: 795313

53. J. R. P. Brooke Box 43186 Nairobi Tel: 582240

54. Jami-Trident Associates Box 67532 Nairobi Tel: 335279

55. John Burrow & Partners Box 30215 Nairobi Tel: 29865

56. John E Walsh Box 49635 Nairobi Tel: 62207

57. Jun-Star Consultants Box 45601 Nairobi Tel: 21763

58. K. & K. Archplans Box 51009 Nairobi Tel: 20456

59. K. L. Patel Architects Box 60809 Nairobi Tel: 27208, 339731

60. Kamau Karogi Architects Box 54734 Nairobi Tel: 336317

61. Kanyue & Partners Box 54728 Nairobi Tel: 24359

62. Kapila Suresh Box 40636 Nairobi Tel: 740530 63. Karenge Mungai Box 99326 Mombasa Tel 316372

64. Kari Henrik Nostvik Box 14170 Nairobi Tel: 60620, 62074

65. Khandwalla Abdulhaq Abdulwahid Box Principal Firm Box 87325 Mombasa Tel: 315618

66. Kibe Gilbert & Partners Architects Box 14417 Nairobi Tel: 748409

67. Landplan Group Africa Inc. Box 14597 Nairobi Tel: 721328, 720658

68. Mario Rabaglino Box 45241 Nairobi Tel: 29401

69. Mazingara Systems Architects Box 34636 Nairobi Tel: 222828

70. Mbinda Arcon Box 58694 Nairobi Tel: 29056

71. Mund Associates Box 47199 Nairobi Tel: 331202, 25575

72. Mutiso Menezes International Box 44934 Nairobi Tel: 742710

73. Nandra T. S. & Associates Box 42180 Nairobi Tel: 20927

*74. Ngibuini & Associates Box 42779 Nairobi Tel: 23290/22857

75. Ngotho Viegas Associates Box 43751 Nairobi Tel: 26144

76. Nyanja Associates Architects Box 52661 Nairobi Tel: 337747

77. Nyaseme Joel Chartered Architect Box 21537 Nairobi Tel: 728875

78. Obunga Odhiambo Architects Box 51176 Nairobi Tel: 799231

79. Oungu Associates Box 1775 Kisumu Tel: 40825

80. P. S. G. Martins Box 84181 Mombasa Tel: 25597

81. Parviz Aghaipour & Associates Box 59549 Nairobi Tel: 747009

82. Patrick Will & Associates Box 84229 Mombasa Tel: 24667

83. Peterson & Associates Box 3200 Eldoret Tel: 31084/32001

84. Paul T. Kelley & Associates Box 74381 Nairobi Tel: 330482, 330483

85. Planning Systems Services Box 57009 Nairobi Tel: 43821, 43822

os Planament

86. Planoconsult Architects Box 54959 Nairobi Tel: 337052

87. Radconsult Box 56482 Nairobi Tel: 505189

88. Reuben M. Mburugu Box 1643 Meru

Tel: 20740

89. Ramani Consultants Box 48253 Nairobi Tel: 567416

'90. Rambaldo Associates Box 43947 Nairobi Tel: 740205

91. Richard Hughes Box 14390 Nairobi Tel: 61616/5

92. Robarts International Box 43153 Nairobi Tel: 332774

93. Samuel Rionge & Partners Box 40225 Nairobi Tel: 720466 94. Sancas Architects Box 50114 Nairobi Tel: 61966 95. Shahjehan Khan Associates Box 83605 Mombasa Tel: 23827 96. Shelter Systems Box 45350 Nairobi Tel: 47068 97. Shepherds Consortium Ltd. International Box 47057 Nairobi Tel: 567665 98. Simon Woods Box 10003 Nairobi Tel: 43459 99. Space & Systems Box 54560 Nairobi Tel: 569623 100. Stanford M. Webb Associates Box 49928 Nairobi Tel: 22999 101. Symbion International Box 70577 Nairobi Tel: 725873, 724482 102. Synthesis Design Consultants Box 49224 Nairobi Tel: 564810 103. T. S. Brar & Associates Box 40376 Nairobi

Tel: 332172

104. Tectura - Kenya Box 54634 Nairobi Tel: 740414

105. Tekno Drauft Associates Box 73714

Nairobi Tel: 24043

106. Thara Consultants

Box 30725 Nairobi Tel: 749655

107. Thuo Associates Box 59938

Nairobi Tel: 726760

*108. Triad Architects Planners

Box 30725 Nairobi Tel: 749665/6

109. Trzebinski, Gaal & Associates

Box 84045 Mombasa Tel: 24892

110. V. D. Chnaniyara

Box 81428 Nairobi Tel: 21135

111. Vamos & Partners

Box 45568 Nairobi

Tel: 720855, 723151

112. Vincenzini, Francesco Box 45312

Nairobi Tel: 28221

113. Wachoraji Associates

Box 11677 Nairobi Tel: 339894

114. Waheed, Abdul Box 59464

Nairobi

Tel: 745852

115. Waweru & Associates Box 43642 Nairobi

Tel: 740535/6/7

116. Womi Associates Box 50365

Nairobi Tel: 335984

117. Wubu Architects Box 52624

Nairobi Tel: 224648

118. Zevet Architect & Engineers Box 44090

Nairobi Tel: 720937

Sources: World Bank Files, UNDP Files, National NGO Committee, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Telephone Directory 1988, The Nation Business Directory, 1992, and Muticon Files.

6. CONSULTING ENGINEERS

Finally the fifth category was engineers. In UNDP's experience, there is little engineering input in many of the projects undertaken in the past. The planning seems to be primarily in the economic realm and not engineering. This is particularly so if equipment utilisation is to be improved. For these reasons this category was deemed important for inclusion. 41 Engineering firms are listed.

- 1. Alexander Gibb & Partners (Africa) Box 30020 Nairobi Tel: 222543
- 2. Beakim Consultants Box 86676 Mombasa Tel: 311259
- 3. Bhachu Associates Box 392265555 Nairobi Tel: 749764
- 4. Bhundia Associates Box 48499 Nairobi Tel: 335144/5
- 5. Bikroconsult Box 45053 Nairobi Tel: 25535, 332601
- 6. Bish International. Box 47040 Nairobi Tel: 25444, 336547, 20350
- 7. Carl Bro. Kenya Ltd. Box 46505 Nairobi Tel: 28191
- 8. Cosmas & Helen PMC Box 22336 Nairobi Tel: 335608
- 9. D. D. Patel & Associates Box 49385 Nairobi

Tel: 26108, 330752

10. Dogra Associates
Box 46239
Nairobi
Tel: 745283

11. Engi-Consult
Box 42256
Nairobi
Tel: 743951 7408

Tel: 743951, 740879

12. Euro-Consult Box 47040 Nairobi Tel: 25444, 20350

13. Gath Consulting Engineers Box 14279 Nairobi Tel: 740776, 746270

14. Gauff H. P. Ingenieure K. G. Box 49817 Nairobi

Tel: 337244, 445407, 445288

15. Geomax Consulting Engineers Box 53748 Nairobi Tel: 723538, 728732

16. Grade Consulting Engineers Box 55501 Nairobi Tel: 729462, 728702

17. H. S. Birdi & Associates Box 14197 Nairobi Tel: 740384

18. Interlect Consulting Engineers Box 80993 Mombasa Tel: 20862

19. Joshua Oiro & Sons Box 75542 Nairobi Tel: 226992 20. Kaburu Okello & Partners Box 47437 Nairobi Tel: 339824

21. Keyplan Engineers Box 74602 Nairobi Tel: 331324

22. Kisa & Partners Box 60203 Nairobi Tel: 749639

23. Kithimba & Associates Box 47027 Nairobi. Tel. 443130/441146

24. Kitololo Consultants Box 48388 Nairobi Tel: 339823, 27695

25. M. E. Consulting Engineers Box 43324 Nairobi Tel: 564386, 564291

26. Mangat I. B. Patel & Partners Box 48674 Nairobi Tel: 225955, 336517, 225087, 228338

27. Mila Engineering Consultants Ltd Box 72444 Nairobi Tel: 332053, 332795, 224919

28. Ngilu Associates Box 51498 Nairobi Tel: 743136, 743154

29. Norconsult A S Box 48176 Nairobi Tel: 225580, 337771, 226883

30. Otieno Odongo & Partners Box 54021 Nairobi Tel: 564985/6/7

31. Professional Consultants Box 45792 Nairobi Tel: 545840

32. Rofe Kennard & Lapworth Box 10222 Nairobi Tel: 721197/8

33. Runji & Partners Box 68053 Nairobi Tel: 220847

34. Shako & Partners Box 30980 Nairobi Tel: 330729, 727672

35. Sapamo Consultants Box 61816 Nairobi Tel: 561413, 561414

36. Sehmi A. S. & Associates Box 14817 Nairobi Tel: 49254

37. Sudd Consultant Engineers Box 1967 Kisumu Tel: 45063/44132

38. Uniconsult (K) Ltd. Box 59763
Nairobi
Tel: 330403

39. V. M. Zvan & Associates Ltd. Box 56459 Nairobi Tel: 722930

40. Ward, Ashcrofft & Parkman (EA) Box 41452 Nairobi Tel: 334185 41. Westconsult Box 50222 Nairobi Tel: 24567

Sources: World Bank Files, UNDP Files, National NGO Committee, Kenya Business Directory 1990, Industrial Trade Directory 1991, Classified Directory 1987, Kenya Telephone Directory 1988, The Nation Business Directory, 1992, and Muticon Files.

7. SPECIAL INSTITUTIONS

In discussions with UNDP, it was established that some institutions have had previous relationships with it. The premier institution in this sense is the Government of Kenya which through its External Resources Department of the Ministry of Finance has been responsible for handling UNDP finances for its is the negotiating arm of the government for all external aid.

The International Centre for Insect Physiology and Ecology (ICIPE) is covered in the special institutions category for it is neither a local NGO, for it has an international charter and board, and, is not one of the UN-related specialised agencies like Habitat or UNEP.

Africa 2000 Network was created to handle NGOs for the UNDP. It inclusion is important to establish how this approach is working and whether there are long term possibilities for its use.

It is generally felt that the Kenya trading and manufacturing private sector will become an object of development activities as donors, UNDP included, develop programmes for technical retraining and human resources development as the sector grows. This is already suggested by the Jua Kali Project of the UNDP. On the basis of these concerns it was decided to include the main employers' and workers' organisations for they could have roles in future programme activities. The organisations are Federation of Kenya Employers (FKE) and Central Organisation of Trade Unions (COTU). The National Chamber of Commerce and The Kenya Association of Manufacturers were left for they are narrow. There is no alternative national labour organisation.

1. AFRICA 2000 NETWORK Box 30218 Nairobi Tel.

- 2. INTERNATIONAL CENTRE FOR INSECT PHYSIOLOGY AND ECOLOGY (ICIPE) Box 30772
 Nairobi.
 Tel. 802501
- 3. EXTERNAL RESOURCES DEPARTMENT MINISTRY OF FINANCE GOVERNMENT OF KENYA Box 30007 Nairobi Tel.338111
- 4. FEDERATION OF KENYA EMPLOYERS (FKE) Box.48311 Nairobi

Tel.721929

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CHAPTER 4: SPECIAL INSTITUTIONS

1. EXTERNAL RESOURCES DEPARTMENT, MINISTRY OF FINANCE.

The External Resources Department (ERD) of the Ministry of Finance is responsible for initially handling all the external resources. It is organised in such a way that for each major donor, or group of donors, there is a desk officer. The Director, usually a very experienced officer, is overall in-charge. He is appointed by the Public Service Commission, the body responsible for appointing civil servants. He is assisted by two deputies who similarly have extensive experience. Under them are 13 Donor-Desk officers who in turn supervise 30 Assistant Desk Officers. Other than the units which handle specific donors, there are units for Disbursement, NGOs and general technical assistance.

Desk officers form the hub for work organisation. Their varied work is discussed with the Director as need arises and they then breakdown the work between themselves and the assistant desk officers. The disbursement and accounting work is supervised by the accounts controller under the guidance of the Ministry of Finance Head of Accountancy Lewis He is also associable to the Bureley

Formalistically, ERD does not have international status and neither can it self contract for the contracting party is the Ministry of Finance or other GoK organs. It is not authorised to operate internationally. Through the Paymaster General it can hold funds in local and foreign currency.

What does this mean? but was authorised to deal with danots.

Since the ERD handles all donor funds, it covers all sectors of the economy. In its words, it is: "Mandated to co-ordinate activities between the donors/donor agencies and the government ministries, and implementing agencies." Its main objectives, stemming from its mandate is to assure "efficiency in donor funds utilisation, fulfilment of loan conditions in time and facilitation of loan repayment and project implementation". Its clientele therefore are all GOK organs with donor funding contacts, all the donor organisations funding activities in the country, private and ngo organisations seeking to utilise donor funds.

The major ERD activities are co-ordination of loan proposals, participation in loan negotiations and appraisal, project implementation monitoring and reporting. For the NGO sector, ERD further handles work permits and exemption form duty issues handled on a case by case basis as opposed to bilateral and multilateral donor arrangements on the same which are governed by formal agreements. This may change given the new registration of NGOs under Office of the President.

Several of the information categories asked in the questionnaire are outside the purview of the ERD. For example, Project Planning Capability, which is the responsibility of other GoK organs for

example Ministry of Planning and National Development, sectoral ministries and parastatals. International Personnel Recruitment is vested with the Permanent Secretary, Ministry of Finance whereas local recruitment is vested with the Public Service Commission. Procurement is vested with the Central Tender Board and contracting with the Ministerial Advisory Committees. Fellowship and Study Tours are the responsibility of Ministerial Training Departments and committees.

On Project Implementation Capabilities, Project Management is with other GoK offices. So is Research, Training, Conferences, Publication /Information Dissemination and Advisory Services.

However, given ERD'S mandate for co-ordination and reporting on the same, its Accounts Department and Disbursement Unit, staffed with CPA trained personnel, are responsible for supervising resources and reporting on them back to the donors. The Financial Management procedures are the ones codified for the wider GoK system or specifically specified in a funding instrument. It is thus possible to establish a specific account for the UNDP and reporting of the account adjusted to the UNDP fiscal year. However it is important to note that even in this case, the financial and budget authority is usually with the Permanent Secretaries who in law are the accounting officers for ministries. Similarly, disbursement authority is with the various accounts controllers in the ministries. Auditing is essentially with the GoK Controller and Auditor General for ministries and Auditor General Corporations for Parastatals. These two officers in theory is supposed to prepare audits at the end of each financial year. The GoK financial year ends in June. It is public information though that these audited reports are always late.

Discussions with UNDP staff have shown that they are familiar with

Discussions with UNDP staff have shown that they are familiar with the basic mandate of the ERD which is to co-ordinate donor resources. It is not to implement donor projects and neither is it to audit project activities or finances. Statutory responsibilities for auditing project activities lies with the Ministry of National Development and Planning. Financial audit responsibilities for ministerial activities lies with the Controller and Auditor General and for Parastatals with the Auditor General Corporations.

There is therefore the inevitable conclusion that ERD is an instrument for managing the fundraising process and not for planning or implementing projects. It reports on the activities of other organs of state. Since any of the many GoK organs can implement projects, the assembly of the financial data, the auditing of it, project activity audits, enhancement of project planning and implementation capacities must be tailored to other agencies through the ERD.

Some steps have been undertaken towards these activities. Notable was the holding of the ${\tt GOK/UNDP}$ Workshop on Project Procedures for

1990 efficiency? Deliverytrate? To yo have

National Execution on 28/29 April 1992. During this workshop, issues limiting government execution and implementation, which then was only about at 19% efficiency, were discussed between the various GOK implementing agencies and UNDP programme and management personnel. UNDP reports that by February 1993, implementation efficiency had was standing at about 85%.

As we discuss under the National Execution chapter 2, the negotiating and reporting role of the ERD may grow as National execution expands to embrace the private and voluntary sectors.

2. INTERNATIONAL CENTRE OF INSECT PHYSIOLOGY AND ECOLOGY (ICIPE)

ICIPE is an organisation with an international charter whose world headquarters is in Nairobi. It is therefore able to make agreements without any encumbrances with international bodies like it has already done with UNDP. It can hold local and international currency accounts.

ICIPE's mandate is "advanced scientific research" and the objectives are "generation of pest management technologies, education for scientific leadership and partnership with National Agricultural Research Stations (NARS) in technology application." Its operations in core research and education are supported by specialist units in chemical ecology, molecular biology, biotechnology, biomathematics, social sciences and experimental insect and animal breeding.

The highest scientific, administrative and financial policy making body is the Governing Council made up of scientists, research and development administrators and business and financial executives. Six are from Africa, 5 from Europe, 2 from USA, 2 from Australia and 1 from Japan. Under it is an Executive Board.

The chief executive, who is a director, is appointed after an international advertisement for five year renewable contract period. He is responsible for "executive board coordination and monitoring the execution of scientific programme and management of financial affairs."

The organisations clientele is "resource poor rural communities in the tropics" and its major activities are research on crop pests, locusts, tsetse flies, livestock ticks and medical vectors as well as education Ph D programme in insect science, pest management documentation, research management and practitioner course. Given its objectives, programmes are developed from the level of the Governing Council which approves strategic plans submitted by the Executive Board and the ICIPE Director. On approval, these plans are discussed with Directors of Research, Agriculture, Health, and Planning from African countries and then work is undertaken under

the daily supervision of the Director, Deputy Director and ad hoc Programme Leaders depending on the nature of the programme.

The Deputy Director advises the Director on scientific matters and the Administration Manager is responsible for administration. A Financial Manager is responsible for finances. Middle level managers have post-graduate and professional qualifications.

Project Planning Capacity includes 90 natural scientists, 10 social scientists and 6 planners. Depending on the particular research activity, teams are created from the three distinct disciplines for Project Formulation. Since ICIPE has been involved in implementing UNDP projects, it is familiar with the UNDP project formulation procedures.

ICIPE has a Human Resources department under the Administration and Information Division which is responsible for recruitment locally and internationally. Its procedures are international and local advertisement, shortlisting and interviews. Given the fact that ICIPE works with a lot of international staff and institutions, they have acquired a lot of experience with both personnel and procurement. There is a distinct Supplies and Stores Department within the Finance Division. Its personnel has Institute of Purchasing and Stores qualifications. Contracting falls within the Administration and Information division.

Project Management, related to scientific work, falls under the Deputy Director and Chief Planning Officer who holds a staff position in the Directors Office. The Deputy Director position is usually Ph.D. level and the Chief Planning Officer has MBA. There is in place a computerised project management system from which reporting is done on quarterly, half yearly or yearly basis as well as end of project. ICIPE argues that it would have scientists, economists, planners, accountants, procurement personnel, administrators, computing facilities laboratory equipment and experimental field facilities for UNDP project implementation. Since it is basically an insect research institution, it is able to undertake most aspects of Research, Training and Information Dissemination on related fields. It has financial management capability in the Finance Division which would be able to operate separate UNDP dedicated accounts. It is audited by an international firm and audits take place every calendar year.

3. AFRICA 2000 NETWORK

This environment oriented funding NGO, created by UNDP, and without an endowment reserve fund, has diplomatic status stemming from its creator. Consequently it can contract international agencies. It cannot open and use accounts in both local and foreign currency accounts for all its funds have to come through the UNDP. It cannot operate outside Kenya. Clearly one way of enabling it to work more

efficiently would be to get it some endowment and to facilitate its having the capacity to handle both local and foreign accounts independently.

Its basic mandate is to provide financial assistance to NGOs and community groups undertaking environmental projects. Its objectives are to finance environmental projects, to encourage ecologically sound natural resource management and to encourage networking of the organisations funded.

Africa 2000 is thin on personnel. It is composed of one Coordinator in UNDP New York Office and one National Coordinator in Kenya who has two support staff. She has no board but is assisted by a national project selection committee.

The National Coordinator duties are to review project proposals, monitor projects, develop and implement networking activities, manage the network and liaise with NGO and community clients. It is not clear how she was selected or even her term of office. These issues are under discussion within UNDP. So is the issue of a second professional to assist her for clearly the work is wide ranging.

The National Coordinator is responsible for Programme Formulation, Implementation and Management solely. No formal project formulation procedures are worked out yet. Africa 2000 is familiar with UNDP project formulation procedures for it has to follow them to get the funds for onward giving.

To date, this organisation has not had to recruit international or local personnel for it hived off from the UNDP Country office. Procurement is through UNDP country office and equipment is specified by the National Co-ordinator. Contracts and Study Tours have not been undertaken.

On Project Implementation Capability, Project Management issues are not particularly relevant for this is undertaken by organisations receiving grants. In the narrow sense of whether the National Coordinator is implementing the project satisfactorily, there has not been an evaluation yet. To date she has reported to the Coordinator in New York quarterly as required. Monitoring and Evaluation is part of her job. She ensures that the activities for which grants are given are followed. No Research is undertaken. Training and Conferences are undertaken when the client organisations indicate need for training or a conference. The National Coordinator's role is only to identify the training the training or holding the conference. No formal Publication and Information Dissemination efforts are undertaken yet. Advisory Technical Services on Environment are given by the Coordinator, who is trained in environmental sciences.

The National Coordinator is responsible for finances but the operational financial management is in the UNDP Country Office.

This approach of giving resources on environment to NGOs and Community Groups is new. It is possible to expand it if more staff is put into place, if methods and procedures, independent of the UNDP, are put in place and finally off there is demand for it. It is not clear that the only demand for support of NGOs and community groups is only in the environmental sector. However, this is not to argue that UNDP cannot decide to increase its activities to this sector and to support many more activities than to date. Clearly, what has been attempted is an approach where a local NGO can grow into a funding agency oversighted by UNDP.

1. BACKGROUND

The Government of Kenya (GOK) has made policy commitments to expand national execution of UNDP funded projects. In support of these commitments UNDP has undertaken a study on capacity of local institution to determine their ability to execute projects on behalf of UNDP. The study was based on a sample of 84 local firms. The information was collected through comprehensive questionnaire sent to the firms. Responses were received from 27 firms. The analysis that follows is based on 25 of these responses. One was returned essentially blank. Two were received after the 25 were analyzed.

Decisions on execution arrangements for UNDP-funded projects are often made arbitrarily on the basis of superficial analysis. If national management capabilities is to be utilized and developed by UNDP-funded projects, a clear picture of the capacities available from government must be obtained during the project formulation or appraisal in order to provide the basis for sound recommendations of execution arrangements.

The assessment of the capacity of the institution to be involved in execution of UNDP-funded project should be carried out by people who are outside the institution being considered to execute the project. This could be done by UNDP programme officers, Government co-ordinating personnel or independent experts hired to carry out the assessment. It is important that such assessment should focus on management aspects, financial managements and technical competence as they relate to the project.

The analysis that follows attempts to bring out highlights of the responses received on salient aspects for the capacity requirements for the local firms. Attempts are then made to generalize what could be expected within the framework of the Kenya existing market. The analysis of these results is not a substitute for the need to undertake a capacity study every time a firm is chosen to execute a UNDP-financed project. The questionnaire developed to collect this data could be used by UNDP to collect such information on each organisation being considered for executing a UNDP financed project.

2. ANALYSIS OF SURVEY RESULTS

2.1 BASIC FACTS

Of the 24 firms which responded to the questionnaires in time for analysis, 18 were local and 6 were international. Of the 18 local firms 13 were private and 5 were NGOs. Three of the international

firms were private and three were NGOs. This is shown in Table 1 below.

Table 1: Types of Firms

Firm	Government	NGO	Private	Total
Local	0	5	13	18
International	0	3	3	6
	0	8	16	24

A further analysis of the 24 firms which responded showed that 17 local firms and 7 international firms actually maintained foreign accounts and would, therefore, be able to facilitate international transactions required under UNDP-funded projects. 18 local firms and 6 international firms indicated that they could actually enter agreements with international agencies. This again points out that a number of local firms can enter into agreement with UNDP and actually transact business on its behalf. Table 2 below shows this situation.

Table 2: International Business Capability

Firm	Maintains Foreign Account	Enters Agreement with International Agencies
Local	17	18
International	7	6
	24	24

2.2 GENERAL INFORMATION

Table 3 provides a cross tabulation of the mandate for the firms and the clients served. The table indicates that out of 24 firms which responded 15 are involved in providing services such as training, consultancy management and planning to community based organizations. Thirteen firms provide services to industrial organization and only 2 indicated that they provide consultancy and management services to international agencies.

Table 3: Mandates and Clients Served

MANDATE	CLIENT SERVED							
MANDATE	Community Organ.	Industrial Organ.	Government	Internat. Agenc.	Banking Instit.			
Training	7	4	1	-	-			
Consultancy	1	2	4	1	1			
Management	5	5	1	1	2			
Planning	2	2	1	-	-			
	15	13	7	2	3			

2.3 PLANNING CAPACITY

Considering planning experience with UNDP, 12 firms indicated that they were familiar with the project definition as applied by UNDP. Of these, six had over 10 years experience and six had less than 10 years of experience with UNDP. It is not easy at this stage to infer whether capacity does exist among these firms to execute the UNDP-financed project. Suffice it to say that at least some experience does exist upon which NEX can be built. Table 4 shows the results on planning capacity.

Table 4: Planning Capacity

Project Planning Experience	Project Def. Familiarity	>10 Years Experience	<10 Years Experience
With UNDP	12	6	6
With other	10	3	7
20	22	9	13

2.4 INPUT MOBILISATION CAPACITY

Table 5 below provides an analysis of the firms' ability to mobilize inputs required to implement UNDP-financed project. On established procedures for recruitment, contracts, procurements and fellowships, 10 firms indicated that they have established

procedures for personnel recruitment. Twelve firms had established procedures for procurement. 7 firms had established procedures for contracting and 6 had established procedures to organize fellowships.

Six firms indicated that they have negotiable terms and conditions for their recruits. As indicated in the table, 18 firms indicated that all their job opportunities are advertised. Seven firms indicated that they could handle customs clearance. Six of them further indicated that they competitive bidding in awarding their contracts.



	Personn	el			
	Local	Intern- ational	Procure ment	Contra- cting	Fellow- ship
Firm established procedures for Recruit/Procure/Contract/Fellow	6	4	12	7	6
Terms/Condition Negotiable	4	2	-	-	-
Job Opportunities Advertised	14	4		-	-
Handles customs/ clearance	-	4 -	7	-	-
Applies competitive bidding	-	^ -	6	_	-

2.5 PROJECT IMPLEMENTATION CAPACITIES

Several firms indicated implementation capabilities in the fields of project management, research, conference organization, training and advisory services. 22 firms reported that they have capacities in the field of project management. 11 of these firms have project management manuals. Five of them have experience related to UNDP project management and 5 of them have actually provided services in the field of project management.

Eight firms indicated that they have capabilities in research. Two

of these firms have research manuals and 5 have actually conducted research in recent years.

On training capabilities, 22 firms reported that they have experience in the field. 7 of them actually reported having experience related to UNDP training activities. Five of the firms indicated that they have good training facilities. The firms also reported capabilities in conducting conferences. 15 firms indicated they have capabilities in this field. Table 6 shows these capabilities.

Table 6: Project Implementation Capabilities

	Project	Research	Training	Conference	Advisory Services	Others
Manual Exists	Manage.	2	5	-	-	1
Experience Related to UNDP exists in the following	5	1	7	4	2	-
Facilities exists for following	_	1	5	3	2	1
Firms provide the following services	5	5	5	8	_	-
5	22	8	22	15	4	1

2.6 FINANCIAL MANAGEMENT CAPABILITIES

In Table 7, financial management data is presented. Of the 24 responding firms, 14 had financial management procedures codified. 21 firms indicated that they can actually maintain a separate account for UNDP. On the flexibility of the accounting system, 18 firms reported that they can maintain account according to UNDP fiscal year. The analysis of responses also shows that most of the firms have well established disbursement mechanisms and employ recognized auditors to check their accounts on regular basis. Seven of the firms specifically indicated that they have experience with the UNDP financial procedures.

Table 7: Financial Management Capabilities

7	Yes	No	Unknown	Total
Financial Management Procedures Codified	14	2	9	25
Separate Account can be maintained for UNDP	21	-	4	25
Account can be maintained according to UNDP fiscal year	18	-	7	25
Firm has disbursement authority	21		4	25 25
Recognized Auditor employment	21	-	4	23
Firm has experience with UNDP Financial procedures	7	11	7	25

3. CONCLUSION

From the analysis of the responses in the above section, one can make specific observations:

- a. That the infrastructure does exist in the country to build a framework for NEX.
- b. That even though, the capacities exist in the country in the various fields like project management, research, training, fellowship and advisory services, a lot more need to be done by UNDP in terms of creating additional capacity for local firms to execute/implement UNDP funded project. The pathway to this may be to organise a national consulting body to bring all the organisations together.
 - c. That once a decision is made to assign a firm to undertake execution of UNDP-financed project, a fully fledge capacity assessment of the firm should be undertaken by people outside the firm. The questionnaire developed for this study may be used towards this end.
- d. That in light of the impending task that NEX will generate for the UNDP office in Nairobi, it would be necessary to substantially review the Programme Support Project (PSP) to include activities to address issues related to strengthening NEX especially those related to further evaluation and organisation of this capacity.

Appendix 1:

KENYA FOURTH COUNTRY PROGRAMME PROJECT EXECUTION MODALITIES Code

99 KENYA GOVERNMENT

TAP II KEN/80/007/G/01/99 Strenth. Cap. Women's Bureau 2. KEN/80/024/J/01/99 R. V. Inst. of Sci. & Tech. 3. KEN/83/001/J/01/99 4. KEN/84/014/E/01/99 Women's Grass Roots Invent. of Local Consultants 5. KEN/85/004/G/01/99 Moi University Seminar 6. KEN/85/011/D/01/99 Fourth Young Farmers 7. KEN/85/014/C/01/99 Rural Co-op. and Population 8. KEN/86/015/F/01/99 Koobi Fora 9. KEN/86/019/L/01/99 Animal Health Services 10. KEN/86/020/H/01/99 Horticulture Crops Development 11. KEN/86/029/0/01/99 Training Women Water Systems 12. KEN/86/039/B/01/99 African Film Week in Kenya 13. KEN/86/042/E/01/99 Sch. of Environ. Studies. (PA) 14. KEN/86/043/I/01/99 Cultural Heritage 15. KEN/86/044/F/01/99 Inst. for Inter. Studies 16. KEN/86/065/R/01/99 L/Run Nat. Strat./P. ASAL (PA) 17. KEN/87/022/C/01/99 Adaptive Research Kwale/Kilifi 18. KEN/89/009/C/01/99 Dryland Farming Dev. & Exten. 19. KEN/89/015/I/01/99 Assistance to K. W. Service 20. KEN/89/022/G/01/99 Strength. Budget & Econ. Mgmt. 21. KEN/90/011/G/01/99 Office Lab. LBDA Fish Farming 22. KEN/90/038/C/01/99 Tax Policy Development in Kenya 23. KEN/92/003/A/01/99 Tax Administration Programme 24. KEN/92/004/A/01/99

11 ILO (INTERNATIONAL LABOUR ORGANISATION)

Implementation of KITS 1. KEN/84/002/G/01/11 Vocational Rehab. II 2. KEN/84/015/L/01/11 Hotel and Tourism (PA) 3. KEN/86/007/D/01/11 Youth Polytechnic (PA) 4. KEN/86/033/E/01/11 Centre Project (PA) 5. KEN/86/034/E/01/11 Employment of Disabled Persons 6. KEN/86/037/0/01/11 Inf. Support to Dist. Dev. (PA) 7. KEN/86/046/D/01/11 Savings, 8. KEN/87/018/E/01/11 Strength. Housing, Credit and Consumer Coops. (PA) Strength. Pop. Employ. Plan 9. KEN/88/030/J/01/11 Small Scale Enterp. Policy Dev. 10. KEN/89/003/M/01/11 Coop. Mgmt. Improvement Proj. 11. KEN/89/012/F/01/11 Private Sector SED Programme 12. KEN/89/023/F/01/11 Youth Train. & Employ. Creation 13. KEN/89/024/J/01/11 Credit Reference Bureau (PA) 14. KEN/90/003/D/01/11 Reorientation Banking Sector 15. KEN/90/008/H/01/11

```
Hotel and Tourism (Main Phase)
     17. KEN/90/016/E/01/11
                                    Revital. Mombasa Old Town
     18. KEN/90/021/F/01/11
     19. KEN/90/026/F/01/11
                                    Presidential Commtt. on Empl.
                                    Development of Social Security
     20. KEN/90/027/G/01/11
                                    Apex Credit Line (PA)
     21. KEN/91/013/C/01/11
                                    Entrepreneurship Education
     22. KEN/92/009/A/01/11
          FAO (FOOD AND AGRICULTURAL ORGANISATION OF THE UNITED
12
          NATIONS)
                                    Lake Basin Fisheries
     1. KEN/80/006/T/01/12
                                    Horticultural Development
     2. KEN/80/017/L/01/12
                                     Coastal Aquaculture
     3. KEN/80/018/P/01/12
                                    Dairy Development Adviser
     4. KEN/81/006/L/01/12
                                     Dryland Farming II
     5. KEN/81/011/P/01/12
                                     Prep. Assist. in Soil and Water
     6. KEN/81/012/K/01/12
                                     Coastal Aquaculture Phase II
     7. KEN/84/005/D/01/12
                                     Forage Crop Development
     8. KEN/84/007/R/01/12
                                     Greening Disease
     9. KEN/84/013/N/01/12
                                     Nutrition Monitoring
     10. KEN/85/001/L/01/12
                                     Crop Protection III
     11. KEN/85/009/M/01/12
                                     Horticulture Crops
     12. KEN/85/010/E/01/12
                                    Comm. Action for R. Women (PA) Fish Farming in Lake Basin II
     13. KEN/86/022/N/01/12
     14. KEN/86/027/0/01/12
                                     Dryland Farming III (PA)
     15. KEN/86/028/L/01/12
                                     Forest Plantation Inventory
     16. KEN/86/052/0/01/12
                                     Small Farming Systems (PA)
Agric. & Rural Dev. Strat. (PA)
     17. KEN/87/002/G/01/12
     18. KEN/87/015/E/01/12
                                     Rural Oil/Protein Production
     19. KEN/89/011/I/01/12
                                     Aphids Control
     20. KEN/91/005/C/01/12
                                                         DEVELOPMENT
                                          INDUSTRIAL
                    (UNITED
                               NATIONS
          UNIDO
37
          ORGANIZATION)
                                     Ministry of Industry
     1. KEN/80/001/R/01/37
     2. KEN/81/017/K/01/37
                                     Assistance to KIE III
     3. KEN/84/011/M/01/37
                                     Dist. Dev. Profile Studies
     4. KEN/86/013/I/01/37
                                     Tech. Advis. Mission to KIRDI
     5. KEN/86/048/P/01/37
                                     Industrial Investment Programme
     6. KEN/86/064/K/01/37
                                     KIE Micro-Businesses
     7. KEN/87/009/K/01/37
                                     KITI Enterprise Dev. Prog. (PA)
     8. KEN/87/012/H/01/37
                                     Network-Jua Kali Product. (PA)
     9. KEN/88/003/F/01/37
     10. KEN/89/001/0/01/37
                                     Computer Sys. Min. of Indus.
                                     Karachuonyo Women's Pottery
     11. KEN/89/021/G/01/37
                                     Demonst. & Train. for Jua-Kalis
     12. KEN/90/009/H/01/37
                                     Industrial Sub-Contract. Exch.
     13. KEN/90/014/F/01/37
                                     Women Textile Jua-Kali
     14. KEN/90/019/J/01/37
     15. KEN/90/028/D/01/37
                                     Quality Concern
                                     Energy Conservation
     16. KEN/90/035/B/01/37
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16. KEN/90/012/J/01/11

Entrepreneurship Education

	31		UNDP	(UNIT	ED NATION				E)		
	31	2. K 3. K 4. K 5. K 6. K 7. K 8. K 9. K 10.	EN/77, EN/81, EN/82, EN/83, EN/84, EN/86, EN/86, EN/87, EN/88, KEN/88, KEN/9, KEN/9,	(015/N (007/J (004/J (006/H (003/I (040/H (062/J (021/J (034/I 9/005) 0/007 0/040	(/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (/01/31 (//01/31 (//01/31 (//01/31 (//01/31 (//01/31 (//01/31	Wome Comp Hand Fel: Sen: Keny Advo Dese Mon Pro	en's cendi dpum lowsh ior h ya W ance erti itor gram engt reas	Bureau ium	lla o GOI Heal Proc Cont Valu t Pr IFT (gramme rol (PA ation oject PA) ev. Cou	n.
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		2.	KEN/	90/031 91/009	5/M/01/40 L/D/01/40 9/C/01/40 1/B/01/40	In	mpac	ance Legi t Trade w tance to rt for AC	EPZ Z	Authori	frica ty
		4.	KEN/	92/00.	1 1 0 1 1 4 0						

WORLD BANK

KEN/84/009/P/01/42
 KEN/87/014/F/01/42
 KEN/87/017/K/01/42
 KEN/87/017/K/01/42
 Modern. of Kenyan Tax

UNESCO (UNITED NATIONS EDUCATIONAL, SCIENTIFIC AND CULTURAL ORGANIZATION)

1. KEN/86/018/0/01/13 Mombasa Old Town 2. KEN/91/011/B/01/13 Resource Mon. Eva. (TREMU)

32 UNV (UNITED NATIONS VOLUNTEERS)

KEN/90/006/G/01/32
 KEN/90/030/E/01/32
 Kenya Health Learn. Materials UNV T. A. (Phase II)

18 IAEA (INTERNATIONAL ATOMIC ENERGY AGENCY)

KEN/90/023/C/01/18 Trypanicidal Drugs in Cattle

57 IFC (International Finance Corporation)

1. KEN/90/005/I/01/57 Assist. to Private Enterp. APDF

14 WHO (WORLD HEALTH ORGANIZATION)

1. KEN/90/001/E/01/14 Integ. of AIDS Progr. into MOH

62 ITC (INTERNATIONAL TRADE CENTRE (UNCTAD/GATT)

KEN/88/010/J/01/62 Dev. of R. Products for Exp.

20 ITU (INTERNATIONAL TELECOMMUNICATION UNION)

1. KEN/86/063/L/01/20 Telecoms. Tests and Dev. Centre

56 UNCHS (UNITED NATIONS CENTER FOR HUMAN SETTLEMENTS

1. KEN/89/020/I/01/56 Akiba ya Kijiji

41 UPU (UNIVERSAL POSTAL UNION)

None

48 WIPO (WORLD INTELLECTUAL PROPERTY ORGANIZATION) None 16 WMO (WORLD METEROLOGICAL ORGANIZATION) None 49 WTO (WORLD TOURISM ORGANIZATION) None 44 AFDB (AFRICAN DEVELOPMENT BANK) None 46 AFESD (ARAB FUND FOR ECONOMIC AND SOCIAL DEVELOPMENT) None 51 ECA (ECONOMIC COMMISSION FOR AFRICA) None 54 ECE (ECONOMIC COMMISSION FOR EUROPE) None 19 IMO (INTERNATIONAL MARITIME ORGANIZATION) None 47 ISDB (ISLAMIC DEVELOPMENT BANK)

None

Appendix 2:

TERMS OF REFERENCE

STUDY OF THE CAPACITY OF NATIONAL INSTITUTIONS TO EXECUTE/IMPLEMENT UNDP-FINANCED PROGRAMMES/PROJECTS

A. BACKGROUND

Until very recently, the term National Execution has been used interchangeably with Government Execution and the two have been understood to mean the same thing. Government Execution has been defined as an arrangement whereby UNDP entrusts the Government with the responsibility for the mobilization of UNDP-financed inputs and their effective application, in combination with the Government's own and other available resources, towards the attainment of the project objectives. Government Execution utilizes Government and Government associated entities.

National Execution (which also includes Government Execution) also incorporates institutions outside government like the universities, parastatals, private sector entities and NGOs with project implementation/supervision capabilities. The new definition of national execution recognizes the wide range of technical support possibilities and encourages implementation arrangements that draw upon outside technical expertise and in particular, UN specialized agencies.

B. CURRENT SITUATION

So far Kenya has used Agency Execution and to a limited extent, Government Execution modality. In 1989, 27 projects were under Government Execution modality but the number has been declining due to problems related to managerial, financial and administrative capacity. Since the UNDP has mandated field offices to seek ways of expanding the utilization of national capacities in executing and implementing UNDP-financed programmes, it is necessary to undertake a study on the capacity of local institutions to undertake project implementation on behalf of the GOK/UNDP. The study will be undertaken by a local consultant or a consulting firm.

C. THE STUDY

The consultant/firm will perform the following tasks:

1. Identify national institutions which have the capacities to execute/implement UNDP-financed programmes/projects.

2. Assess the capacity of the identified national institutions to undertake project implementation on behalf of GOK/UNDP. For each of the institution, the assessment will specifically consider the following areas:

Prerequisites (managerial structure, legal status, financial status etc.)

General Information

Project Planning Capability

Depth and Breath of Areas of Technical Assistance

Input Mobilization Capability, focusing on:

Personnel

Procurement

Fellowship and Study Tours

Project Implementation Capabilities, focusing on:

Project Management

Research

Training

Conferences

Publication/Information Dissemination

Advisory Services

Other Services

Financial Management Capabilities.

The details to be discussed under each of the above topics and subtopics are given in the attached annex.

- 3. Recommend criteria to be used by the UNDP/GOK to select the national institution as implementing/executing agent.
- 4. Assess the capacities of the three key Government institutions External Resources Department, Auditor-General (corporations), Controller and Auditor-General to plan and undertake audit for an expanded NEX and to make recommendations for any necessary actions needed to enhance their capacities to handle expanded NEX.

D. OBLIGATIONS

The contractor will be expected to undertake the task within a period of 40 work-days. A progress report will be presented to the Resident Representative 20 days after the beginning of the assignment. A preliminary draft report will be presented to the Resident Representative 30 days after the beginning of the work. A second draft report will incorporate comments resulting from the progress and the preliminary draft reports. The final draft will be presented to the Resident Representative within 15 days after the end of the contractual period.

TOR Annex

REQUIREMENTS AND CAPABILITIES FOR ORGANIZATIONS EXECUTING AND IMPLEMENTING UNDP PROJECTS

Instructions: This questionnaire should be used to collect information from organizations being considered to execute and implement UNDP-assisted projects. Data gathered here should be analyzed and used as the basis for an assessment of the organization's capability and appropriateness to execute and implement the specific project under consideration.

The data may also be used to assess training and other institutionbuilding needs of the organization related to project execution and implementation that could be met by UNDP with supplementary project funds.

Some of the items under Input Mobilization Capabilities and Project Implementation Capabilities may be irrelevant to the project being formulated and therefore may be omitted.

A. PREREQISITES

- 1. What is the organization's legal status?
- 2. Is the organization legally authorized to make agreements with international agencies?
- 3. Are there any legal or regulatory limitations on the organization's capacity to engage in international operations?
- 4. Can the institution open and use bank accounts in local and foreign currency?
- 5. Is the organization financially healthy? How is the organization funded? Are the funds provided adequate to cover the current programme and administrative costs? Does the organization have an endowment or reserve fund? Is the organization facing any financial problems?

B. GENERAL INFORMATION

- 1. What is the institution's mandate
- 2. How is this institution organized to carry out its work? Request an organization chart and describe the chain of command.
- 3. Does the organization have a Governing Board? If so, who is on it? What are the board's functions?

- 4. What are the director's duties? How is the director selected? How long is his term of office?
- 5. What are the objectives of the current work programme?
- 6. What clientele is served by the current programme?
- 7. What are the major activities (projects) in the current programme?
- 8. How was the work programme developed? (the programming process)
- 9. How and by whom is the work programmed managed?
- 10. What experience and credentials do mid-level programme managers have for their work? Do programme managers (division chiefs?) and technical staff have job descriptions? Request sample job descriptions from the supervisory and technical levels.
- 11. How is decision-making authority allocated between and among the institution's director and key managers or supervisors?

C. PROJECT PLANNING CAPACITY

- 1. What is a project in this institution's definition? Is the work programme made up of projects or are these other components or activities?
- 2. Which personnel are responsible for project formulation? What experience and qualifications do the personnel have in project formulation?
 - 3. Does the institution have its own project formulation or planning format and procedures? If so, request a copy. Request examples of project documents prepared according to in-house procedures.
 - 4. Does the institution have experience with UNDP project formulation procedures? With the procedures of other donors? Request examples, if available, of documents prepared for UNDP or other donors.

D. INPUT MOBILIZATION CAPABILITIES

Personnel

- 1. What unit is responsible for international personnel recruitment? What experience and qualifications do the personnel have for the work? What is the current workload of this unit?
- 2. Are there established procedures for personnel recruitment and administration? Procedures for writing terms of reference? A salary scale? Request samples of TOR and a copy of personnel regulations.
- 3. Is there a roster of names of potential consultants?
- 4. Does this unit handle visas and international travel arrangements? If not, who does?
- 5. What are the steps in a typical international personnel recruitment? How long, on the average, does it take to recruit a consultant or a long-term expert?
- 6. Repeat items 1-3 and 5 for domestic personnel recruitment.

Procurement

- 1. What unit is responsible for procurement of goods and services in both domestic and international markets? What experience and qualifications do the personnel have for this work?
- 2. Are there established procedures for procurement of goods and services and safe-keeping of equipment? Who prepares equipment specifications? Do procurement personnel handle customs clearance, tax exemption, shipping, inspection and insurance claims? Are equipment inventories prepared? By whom?
 - 3. Are procedures for competitive bidding (both domestic and international) established and in use? Describe the process. Request a copy of these procedures.
 - 4. What is the current workload in procurement and contracting? Describe a sample procurement transaction.

Contracting

1. What unit is responsible for contracting expert services from firms in domestic and international markets? What experience or qualifications do the personnel have for this work?

- 2. Are there established procedures for contracting? Do these procedures include competitive bidding? Request a copy of these procedures. Describe a sample contracting procedure.
- 3. How are contracts administered? Who is responsible?
- 4. What is the current workload in contracting?

Fellowships and Study Tours

- 1. What unit is responsible for fellowships and study tours? What experience and qualifications do the personnel have for this work?
- 2. Are there established procedures for identification of candidates, language testing, selection of candidates, identification and selection of institutions that will be visited or provide instruction, administration of travel arrangements (passport, visas, tickets) and financial arrangements?

E. PROJECT IMPLEMENTATION CAPABILITIES

Project Management

- 1. Who is responsible for project management and implementation? What experience and qualifications do the personnel have for this work?
- 2. How are projects managed? What reporting is required?
- 3. Is there a project management handbook or set of procedures? If so, request a copy.
- 4. What projects have been carried out recently? Who sponsored these projects? Are reports available? If so, request copies.
- 5. What personnel, facilities and equipment would be available for UNDP project implementation?
- 6. Who is responsible for project monitoring and evaluation?
- 7. Does the institution have experience with UNDP monitoring, reporting and evaluation procedures? With the procedures of other donors?

Research

1. What unit is responsible for carrying out research? What are the experience and qualifications of personnel for this work?

- 2. Is research carried out according to established protocols? Request a copy of the protocol or describe research methodology. Request a sample study proposal (if different that project format).
- 3. Is there a bibliography of the institution's research?
- 4. Has the research programme been adequately described in the section above on the work programme of the institution?
- 5. What research personnel and facilities would be available for UNDP project implementation?

Training

- 1. What unit is responsible for organizing and conducting training? What experience and qualifications do the personnel have for this work?
- 2. Are there established procedures for the assessment of training needs?
- 3. Are training objectives established? How? How are training curricula prepared? (Provide samples).
- 4. What training methodologies are used?
- 5. What training personnel, equipment (including training aids) and facilities would be available for training in UNDP project implementation? What is the training capacity? (How many trainees?).
- 6. Are training courses evaluated? How?
- Describe recent training courses. Request copies of reports on training, if any.

Conferences

- 1. What unit is responsible for the organization of conferences? What experience and qualifications do the personnel have for this work?
- 2. What facilities would be available for conferences for UNDP projects? What is their capacity?
- 3. Describe conferences held in the past two years. Request copies of reports of conference proceedings.

Publications/Information Dissemination

1. What unit is responsible for publications and information

- dissemination? What experience and qualifications do the personnel have for the work?
- Does the institution publish an annual report? If so, request the past two years' reports.
- 3. Does the institution have a regular mailing list for its publications? If so, describe the scope of this distribution.
- 4. Does the institution have a publications list? If so, provide sample publications.
- 5. What printing and reproduction facilities does the institution have?
- 6. Is information disseminated by other (non-print) media? If so describe.

Advisory Services

- 1. Does the institution provide technical advisory services? If so, what unit is responsible? What experience and qualifications do the personnel have for this work?
- 2. Who are the clientele for these services? Would these services be available for UNDP projects?
- 3. Are services provided free or on a fee basis
- 4. What volume of advisory services were provided in the last two years.

Other Services

1. Does the institution provide any other services? If so, describe these services, their clientele and the volume of services provided.

F. FINANCIAL MANAGEMENT CAPABILITIES

- 1. What unit is responsible for financial management? What experience and credentials do the personnel have for this work?
- 2. Are financial management procedures codified? If so, request a copy of the accounting handbook.
- 3. Can the organization maintain separate accounts for UNDP projects? Can these accounts be maintained according to the UNDP fiscal year?

- 4. Who has financial approval authority? Who has financial disbursement authority?
- 5. Does the organization select and employ a recognized auditor? When are books audited? Request a copy of the most recent audit report.
- 6. Does the organization have experience with UNDP financial procedures prescribed in the "Guidelines for National Execution", including a. the required forms and procedures for advances from or direct payments by UNDP,
- b. the required reports (the Government Disbursement Report and the Reconciliation of Outstanding UNDP Advance/Status of Funds Report), and
- c. the required ledger for non-expendable property. Are financial management staff of the organization able to implement these procedures in full compliance to the requirements?

QUESTIONNAIRE

ORGANIZATIONS WITH POTENTIAL CAPABILITY FOR EXECUTING AND IMPLEMENTING UNDP PROJECTS STUDY

INTRODUCTION

UNDP IS COMPILING AN INVENTORY OF THE CAPABILITIES OF KENYA BASED ORGANISATIONS SO AS TO EVALUATE USING THEM IN EXECUTING AND IMPLEMENTING ITS PROJECTS. YOUR ORGANISATION HAS BEEN RANDOMLY SAMPLED FOR STUDY. THIS QUESTIONNAIRE IS PART OF THE DATA GATHERING PROCESS. PLEASE FILL IT AND MAIL IT AS SOON AS POSSIBLE TO:

MUTICON BOX 14333 NAIROBI

Date	
Res	oondent:
A.	BASIC FACTS
1.	Name of organization
2.	AddressTel
3.	Location
4.	Local or International
5.	Sector(s) of the economy served by the institution
6.	Do you consider your organization Governmental, Non-Governmental or Private?
В.	PREREQUISITE
1.	What is organization's legal status?
2.	Is your organization legally authorized to make agreement with international agencies?
3.	Are there any legal or regulatory limitations on the capacity of your organization to engage in international operations?

	If YES. Give reason
4.	Can your institution open and use bank accounts in local and foreign currency?
6.	Does your organization have an endowment or reserve fund?
c.	GENERAL INFORMATION
1.	What is the mandate of your organization?
2.	How is your institution organized?
3.	Do you have a Governing Board?
4.	If YES who is in it? (i)(ii)(iv)
5.	What are the functions of the Board? (i)(ii)(iiv)
6.	What are the director's duties (i)(ii)(v)
7.	How is the chief executive selected?
8.	How long is his/her term of office?
9.	What are the main objectives of your institution? (i)(ii)
10.	What clientele is served by your organization?
11.	
12.	How is the work programme for your organization developed?

	4
13.	How and by whom is the work programme managed?
14.	What experience and credentials do mid-level managers have for their work?
15.	Do the programme managers and technical staff have job descriptions?If YES attach samples.
16.	How is the decision-making authority allocated between and among the institution's chief executive and key managers or supervisors?
D.	PROJECT PLANNING CAPABILITY
1.	What is a project in your organization's definition?
2.	Is the work programme made up of projects or are there other components and activities?
3.	Which personnel are responsible for project formulation?
4.	What experience and qualifications do the personnel have in project formulation?
5.	Does your institution have its own project formulation or planning format and procedures?
6	Does the institution have experience with UNDP project formulation procedures? With the procedures of other donors?
E.	INPUT MOBILIZATION CAPABILITY
	[INTERNATIONAL PERSONNEL]
1.	What unit is responsible for international personnel recruitment?

2.	What qualifications do the personnel have for the work?
	4
3.	What is the annual workload of this unit?
4.	Are there established procedures for personnel recruitment and administration?
5.	Are there procedures for writing terms of reference? A salary scale?
6.	Does your institution have a roster of names of potential international consultants?
7.	Does this unit handle visas and international travel arrangements?If not, who does?
8.	What are the steps in typical international personnel recruitment? (i)(iii)(v)
9.	How long, on the average, does it take to recruit a consultant or along term expert?
[LOC	CAL PERSONNEL]
1.	What unit is responsible for local personnel recruitment?
2.	What qualifications do the personnel have for the work?
3.	What is the annual workload of this unit?
4.	Are there established procedures for personnel recruitment and administration?
5.	Are there procedures for writing terms of reference? A salary scale?
6. loca	Does your institution have a roster of names of potential al consultants?
8.	What are the steps in typical local personnel recruitment? (i)(ii)(iv)
	122

		(V)
		[PROCUREMENT]
	1.	What unit is responsible for procurement of goods and services in both domestic and international market?
	2.	What qualifications do the personnel have for the work?
,	3.	Are there procedures of for procurement of goods and services and safe-keeping of equipment?
	4.	Who prepares equipment specifications?
	5.	Do procurement personnel handle customs clearance, tax exemption, shipping, inspection and insurance claims?Are equipment inventories prepared? By whom?
	6.	Are the procedures for competitive bidding (both domestic and international) established and in use? Describe the process. (Use separate sheet or attach a copy).
	7.	What is the annual workload in procurement and contracting?
		[CONTRACTING]
	1.	What unit is responsible for contracting expert services from firms in domestic and international market?
	2.	What qualifications do the personnel have for the work?
	3.	Are there established procedures for contracting?
	4.	Do these procedures include competitive bidding?
	5.	How are contracts administered ?
	6.	Who is responsible for the contracts?
	7.	What is the annual workload in contracting?

	[FELLOWSHIP AND STUDY TOURS]
1	. What unit is responsible for fellowship and study tours?
2	. What qualifications and experience do the personnel have for the work?
3	. Are there established procedures for identification of
	candidates, selection of candidates, language testing, identification and selection of institutions that will be visited or provide instruction, administration of travel arrangements (passport, visas, tickets) and financial arrangement?
·F	. PROJECT IMPLEMENTATION CAPABILITIES
	[PROJECT MANAGEMENT]
1	. Who is responsible for project management and implementation?
2. What qualifications do the personnel have for the we	
3	. How are projects managed?
4	. What reporting is required?
5	. Is there a project management handbook or set of procedures?
6	What personnel, facilities and equipment would be available for UNDP project implementation?
7	. Who is responsible for project monitoring and evaluation?
8	Does your institution have experience with UNDP monitoring, reporting and evaluation procedures? With other donors procedures?

		[RESEARCH]
	1.	What unit is responsible for carrying out research?
	2.	What qualifications do the personnel have for the work?
	3.	Is the research carried according to established protocols?
	4.	Describe research methodology of your institution.
	5.	Is there a bibliography of your institution's research?
,		If Yes attach a copy.
	6.	What research personnel and facilities would be available for UNDP project implementation?
		[TRAINING]
•	1	What unit is responsible for organizing and conducting training?
	2.	What experience and qualifications do the personnel have for the work?
	3.	Are there established procedures for the assessment of training needs?
	4.	Are training objectives established? How?
	5.	How are training curricula prepared?
	6.	What training methodologies are used?
	7.	What training personnel, equipment and facilities would be available for training in UNDP project implementation?

8.	What is the annual training capacity?
9.	Are training courses evaluated?How?
10.	Give examples of training courses in the past year.
	[CONFERENCES]
1.	What unit is responsible for the organization of conferences?
2.	What experience and qualifications do the personnel have for the work?
3.	What facilities would be available for conferences for UNDP projects?
4.	What is their annual capacity?
5.	Name conferences held in the past one year.
	[PUBLICATION/INFORMATION DISSEMINATION]
1.	What unit is responsible for publications and information dissemination?
2.	What experience and qualifications do the personnel have for the work?
3.	Does the institution publish an annual report?
4.	Does your institution have a mailing list for its publication?
5.	Does your institution have a publication list? If Yes, attach a list.
6.	What printing and reproduction facilities does the institution have?
7.	Is the information disseminated by other (non-print) media?

Appendix 4:

REPORTS ON THE CONSULTANCY

The Resident Representative UNDP
Box 30218
Nairobi
Kenya.

27/10/92

Dear Sir,

Re: KEN/89/005/ Programme Support Project Initial Report

1. Background

Further to the referenced consultancy and the work plan on the same submitted on the 15/7/92, this is the Initial Report.

2. Key Activities and Decisions to Date

As specified in our Work Plan, we have held working meetings with the supervising officers. We have been briefed by the supervising officers numerously. We have reviewed agencies which have worked on Execution and Implementation of UNDP Projects.

A decision was made that the approach for the GOK institutions would be to use the questionnaire tool initially for the External Resources Department of the Ministry of Finance. If the Ministry suggests other government institutions with capacity, separate from itself, the consultant and the UNDP will make a decision on how pursue identification of capacity in those agencies.

In the past, some institutions which do not easily fall into Government sector, Private sector or Non-governmental sector have participated in UNDP efforts. Notable are ICIPE and Africa 2,000 Network. It was decided that since these could be useful in the future they should be included in the survey. It was further decided to explore the capacity of the both the national employers' organisation and the workers' organisation namely the Federation of Kenya Employers and the Central Organisation of Trade Unions. The rationale is that some future programmes will be addressing retraining of management and workers as a response to structural adjustment and changing industrial production.

In various meetings the consultant and the supervising officers agreed that the former would initially identify candidate private sector and NGO organisations for Execution and Implementation. This is now complete although it has taken an inordinately long time for data is scattered. On the former, the consultants judgement was to look at those sectors with direct development project linkages. These included consulting firms in development, management, finance

and training as one category. The other categories were data processors and trainers, accountants, architects and engineers.

3. Development of a Questionnaire

Utilising the terms of reference, a questionnaire was developed to be used in the survey. The draft was reviewed by the supervising staff. The final draft is now ready. It is appended.

4. The Sample

From the discussions with supervising staff, the decisions taken to date, the consultant identified the following seven categories of organisations which could have a role in future UNDP Execution and Implementation. A decision was made that the sample be randomised and not purposive so as to minimise conflicts of interest. The sampling was able to trap organisations in small towns which normally do not participate in the Nairobi development network.

a. Special Organisations

These are Kenya based organisations which in the past have had a role in Execution and Implementation. The five have been added to the random 10% sample because of their peculiar roles.

- 1. External Resources Department of the Ministry of Finance
- 2. ICIPE
- 3. Africa 2000 Network
- 4. Federation of Kenya Employers
- 5. Central Organisation of Trade Unions.

b. Development, Management, Training and Financial Consultants

Research revealed that there are 98 consulting firms in the areas of development, management and financial consulting. These are prime candidates for UNDP work for many have a track record in projects. It was decided to select 10 per cent of them (10), randomly sampled, for further study.

c. Data Processing and Training Consultants

Data processing and training in the same is increasingly becoming an important concern in development especially in the services sector. This sector is set to grow relative to other sectors of the Kenya economy. 29 companies who undertake data processing and training in the same were identified. A 10% sample (3) was randomly selected.

d. Non-Governmental Organisations

Kenya has a very rich non-governmental sector, which is practically in every field of development. There are international and local

[ADVISORY	SERVICES]

1.	If YES, what unit is responsible?
2.	What experience and qualifications do the personnel have for the work?
3.	Who are the clientele for these services?
4.	Would these services be available for UNDP projects?
5.	Are the services provided free or on fee basis?
6.	What volume of advisory services were provided in the last one year?
	[OTHER SERVICES]
1.	Does the institution provide any other services?
2.	If so, what are the services?
3.	Who are the clients?
4.	What is the volume of the service provided annually?
G.	FINANCIAL MANAGEMENT CAPABILITIES What unit is responsible for financial management?
2.	What experience and credentials do the personnel have for the work?
3.	Are the financial management procedures codified?
4.	Can the organization maintain separate account for UNDP projects? Can these accounts be maintained according to UNDP fiscal year?
5.	Who has financial/budget authority?

NGO operating in the country. 335 NGOs were identified. Of these 34 (10%) were randomly selected for further study.

e. Accountants

UNDP's experience has shown that a major problem area in projects is accounting of resources. It was therefore decided to explore national accounting capacity. 162 accounting firms were identified. Of these 10% (16) were selected for further study.

f. Architects

Generally architects double as planners. Given rapid urbanisation, this specialisation will come to the centre of the development process. 118 architectural firms were identified. 12 of these (10%) were selected for further study.

g. Engineers

Engineering innovation inputs have not been sufficiently utilised in a lot of projects which fall in the domain of economic planners. In anticipation of future development programmes, it was felt necessary to investigate the engineering capacity. 41 engineering firms were identified and 10% (4) selected for further study.

If all the categories are added up 788 Kenya based organisations were identified. Of these the largest is the NGO sector, which also is the most involved with field development projects. Therefore it has the largest number of organisations for further study. This is consistent with current development thinking which sees a larger role for NGO in development particularly in the sectors of rural development, enterprise development and natural resource management.

84 organisations were finally selected for further study. These include the 5 special organisations and 10 % of the others. The sampled organisations are marked with an asterisk on the attached list.

5. Needed Decisions

The consultant needs authorization for the next stage of work. The decisions are approval of the questionnaire and the sample.

The Resident Representative UNDP
Box 30218
Nairobi
Kenya.

7/1/93

Dear Sir,

Re: KEN/89/005/ Programme Support Project Redirection Report

Further to the major review meeting with the consultancy supervisors and the UNDP management on 7/1/93, it was agreed as follows:

- 1. That given the problems with scheduling meetings with Treasury officials, the UNDP management will seek contacts at the highest levels and further that the consultant with UNDP staff will proceed with the planned meetings at lower levels in Treasury and OP.
- 2. That the consultant create a purposive sample of another 15 organisations so as to get more data. Only 15 of the original sample of 84 had returned the questionnaire after a two months period and a formal reminder letter by the UNDP Resident Representative. The consultant was instructed to develop other criteria for this sample other than just organisations which have worked for the UNDP.
- 3. That it will not be possible to analyze the organisations data with the statistical rigour expected of a random sample. Data will therefore be analyzed to show types of organisations in terms of broad categories of NGOs, foreign based consulting groups, Kenyan owned firms etc. and their capacities. A mosaic on national capacity will then be drawn.

Given these crucial decisions, a purposive sample of 20 organisations has been created as shown below. Keeping in mind the low response on the random sample, the list is bigger than is desired. In constructing the purposive sample, the consultant used his knowledge of the national consulting market to select key organisations which dominate some sectors and compliment the returns already received. This was in effort to make the whole sample purposive. For example the sample now includes Undugu Society, the premier ngo in urban slum development and Mazingira Institute which leads in developing urban development policy. Another example is Computer Applications which has been responsible for installing some of the largest systems in the country for private and public sectors and Computer Consultants which handles a lot of development agencies software needs. Yet a third example is GS Consult which specialises in project planning and Promin which has established a name for itself in general management training or Intex which concentrates on the same at lower levels.

The sectors covered in by the twenty organisations are:

- 1. Biotechnology policy
- 2. Water Resources
- 3. Project Planning
- 4. Low Level Management Training 5. Economic Policy Research
- 6. High Level Management Training
- 7. Rural Development/ Energy
- Computer Systems/Health
 Irrigated Agriculture
- 10. Business Rehabilitation
- 11. Development Communication
 - 12. Economics/Natural Resources
 13. Large Scale Computer Systems
- 14. Computer Systems in Development Projects
- 15. Micro enterprise Development
- 16. Urban Development Policy
- 17. Arid and Semi Arid Areas Development
- 18. Cooperatives/ Medium Size Businesses Development
- 19. Wildlife Development 20. Alternative Energy Development

The following are the particulars of the organisations which form the addition to the Purposive Sample List:

1. African Centre for Technology Studies Box 45917 Nairobi Tel: 741651, 744047, 744095

2. African Development and Economic Consultants Ltd.

Box 14329 Nairobi Tel: 747972/ 747787

3. Ground Water Survey Box 25025 Nairobi Tel: 521825

4. GS Consult Box 72387 Nairobi Tel: 562957

5. Hirst Studio Productions Communications Design Mirema Drive Box 14432 Nairobi Tel: 802841

6. Intex Services Ltd. Box 54092 Nairobi Tel: 339789/331365

7. Mwaniki & Associates Ltd. Box 73335

Nairobi

Tel: 336981, 27834/5

8. Promin Consultants Ltd. Box 53969 Nairobi

Tel: 746312, 746314

9. Rehabilitation Advisory Services Ltd. Box 70732

Nairobi

Tel: 330351/337684

10. Research and Planning Services Ltd. (RPS) Box 57727

Box 57727 Nairobi Tel: 337096

11. Rural Development Services Ltd.

Box 53947 Nairobi Tel: 336557

12. Thunder & Associates

Box 40874 Nairobi

Tel: 335217/22812

13. Computer Applications Ltd.

Sarit Centre Box 53441 Nairobi

Tel: 748300/748314/748335

14. Computer Consultants Ltd. Box 40544

Nairobi

Tel: 336023

15. Kenya Energy NGOs

P O Box 48197 Nairobi

Tel.748281

16. Kenya Rural Enterprise Programme P O Box 39312
Nairobi
Tel: 718301/2

17. Mazingira Institute P O Box 14550 Nairobi Tel: 442577/442592

18. Sahelian Solutions Foundation (SASOL) Box 14333 Nairobi Tel. 582287

19. Techno Serve P O Box 14821 Nairobi Tel: 743628

20. Wildlife Clubs of Kenya P O Box 40658 Nairobi Tel: 742564

The consultant was also requested to indicate resources needed to complete the work along the new directions. It is estimated that twenty extra days will be required. There also will be extra local running. Consequently the additional budget is as follows:

 20 working days @ Ksh. 12,000
 Ksh. 240,000

 Local Travel
 Ksh. 20,000

 Total
 Ksh. 260,000

The consultant would like authorization to proceed along these lines if the proposals meet with UNDP approval.

Yours sincerely, Muticon Ltd.

G-C. M. Mutiso Managing Director

Appendix 5:

PERSONS INTERVIEWED

Anzaya, A. Architectural Consultant.

Awori, A. Energy Consultant.

Bagha, H. Deputy Secretary Budget, Treasury.

Dongen, P. Water Resources Consultant.

Eldon, M. Computing Consultant.

Hirst, T. Communications Consultant.

Juma C. Biotechnology Policy Consultant

Kabutha, J. N. Programme Officer, UNDP.

Kimani, J.K. Rural Development Consultant.

Lamba, D. Mazingira, NGO Coordinating Committee.

Makosewe, B. Deputy Director, External Resources, Treasury.

Maitha, J. Economics Consultant.

Mbagathi, S. Planning and Training Consultant.

Mbogori, E. Chairman, NGO Coordinating Committee.

Mutiso, S. NGO Rural Development Consultant.

Mutua, K. A. NGO Business Consultant.

Mwai, E. N. Director of Audit, Controller and Auditor General.

Ndehi, P. K. Computing Consultant.

Ndikwe, P. M. Management Consultant.

Nyenge, D. Accountant.

Oduol, R. O. Deputy Accountant General, Treasury.

Ongalo, D. R. Director, External Resources, Treasury.

Orege, W.J.O. Director of Audit, Auditor General Corporations.

Otega, S. O. Under Secretary, Treasury.

Thomas, B. Deputy Resident Representative, UNDP.

Wamalwa, B. Africa 2000, UNDP

Wasonga, L.M. Assistant Resident Representative, UNDP.

Zee, J. Natural Resources Consultant.

Appendix 6:

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