

SASOL FOUNDATION

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24th May 2002

The Jan Tinbergen Scholarship Programme
NUFFIC,
Training and Fellowship Desk
P.O. Box 29777,2502 LT The Hague
The Netherlands.

Dear Madam/Sir,

Re: **Recommendation for Joseph Mutinda Munguti**

Mr. Mutinda is a graduate in Technology and Management Studies at Moi University, Kenya. He is registered for the Masters in Economics (Marketing Option) at the University of Nairobi. His practical work, as an undergraduate, involved research on marketing of tourism with Ker and Downey, the world famous Safari outfit. He also worked there for a time until the tourism downturn led to retrenchment. He has also been a sales person for Henkel Chemicals, one of the leading horticultural products suppliers in the region. This background in technology and marketing led to SASOL hiring him. For the last year he has worked in SASOL as both a community organiser with specific responsibilities for looking at sustainable technologies to be used by Kitui farmers to utilise sand dam water for improved production and marketing. SASOL is interested in a continuing relationship with him to assist in the design and implementation of technology and marketing systems to address the production resulting from the construction of sand dams. To date farmer driven innovations in agricultural production and marketing have led to a large supply of horticultural products. They will have to be marketed locally and outside the district as more farmers adopt them.

SASOL intends to build capacity to introduce sustainable technologies to address both agricultural production and marketing problems, which will confront her partners.

It is our hope that he will be assisted to study in a multidisciplinary setting for the problems he will assist SASOL to solve are not confined to one discipline.

Sincerely yours,
SASOL Foundation

Prof. G. C. M. Mutiso
Chair