

SASOL FOUNDATION

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12th December 2002

Institute of Social Studies
Office of Student Affairs
P.O. Box 29776
2502LT The Hague
The Netherlands

Dear Madam/Sir,

Re: Recommendation for Joseph Mutinda Munguti

Mr. Mutinda is a graduate in Technology and Management Studies at Moi University, Kenya. His practical work, as an undergraduate, involved research on marketing of tourism with Ker and Downey, the world famous Safari outfit. He also worked there for a time after graduation until the tourism downturn led to retrenchment.

He has also been a sales person for Henkel Chemicals, one of the leading horticultural products suppliers in Kenya. He worked for Muticon Ltd as a Research Assistant in a very large Socio-economic study of Kitui District in 2001. During 2002, he worked for SASOL as a Community Organiser with specific responsibilities for looking at appropriate and sustainable technologies useful to Kitui farmers who are irrigating with sand dam water, a new activity in the district. Towards the end of the year, SASOL sent him to TU Delft for a three-month course, which led him to getting a Certificate in Agricultural Marketing. SASOL is interested in a continuing relationship with him to assist in the design and implementation of farming supplies and marketing systems to address the expected expansion in production resulting from the construction of more sand dams especially in the drier parts of the district. To date farmer driven agricultural production and marketing innovations have led to a very large new supply of varied horticultural products. These new products will have to be marketed locally and outside the district as more farmers adopt new production systems.

Mutinda is a very hard working individual. He is creative and brings flair and commitment to his work situations. He is able to function effectively in cross-cultural settings as shown in reports of his stay in TU Delft. He is also able to cope with multidisciplinary teams as shown in his work with Muticon and SASOL. We do not have any doubt that he will be able to finish his professional training with above average performance.

Since Mutinda's home circumstances do not show possibilities of financial support, it will be very important that he is assisted with financial support. SASOL will keep him on payroll for that goes to support members of his family. He has given us commitment that on completion of his studies when will return to the job described above.

Sincerely yours,
SASOL Foundation

Prof. G. C. M. Mutiso
Chair
SASOL Foundation Board